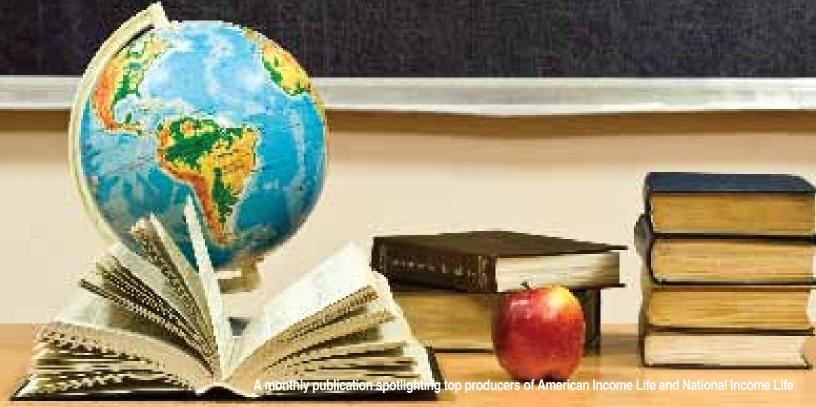


# ESPOTIBLE October 2009 Vol. 42 No. 10





**Roger Smith President & CEO** American Income Life & National Income Life

## The Call to Leadership

All leaders share this characteristic: a relentless willingness to get the job done.

All great leaders share this characteristic: a relentless willingness to get the job done right.

October's Leadership Development Seminar was, by no surprise, a huge success. Directed and attended by some of the finest in our Company, LDS was an opportunity for our leaders to collaborate with others, implement new techniques and ideas, fine-tune their leadership skills and learn the fundamentals of great leadership.

AIL/NILICO applauds all those who have answered the call to become a leader in our Company. I can attest that becoming a leader is not simple, nor is it easy. However, the rewards are priceless. Not only do our leaders find success for themselves, they also find success for their peers and develop lifelong relationships characterized by admiration and honor.

We invest time and resources in our leaders because this fact is evident: our Company has reached this pivotal point of success because of the people with whom we associate. We are confident that we have the best and the brightest at AIL/ NILICO. That is why we offer seminars and workshops where you can advance, improve and prosper.

Many use the excuse that there is little opportunity to become a leader. But, at AIL/NILICO, this couldn't be further from the truth. Our constant growth and recent expansion plans have opened leadership avenues for those who have the resolve to rise to the top.

When you choose to lead, you will find windows of opportunity open in all directions, giving you the power, confidence and accessibility to truly succeed. Our numbers in Quarter 3 were absolutely remarkable, made possible only by leadership that exemplified the principles of perseverance, dedication and determination.

We want every leader to have the opportunity to be the best they can be. If you have the relentless willingness to get the job done right, consider attending a Leadership Development Seminar and stepping up, so others can step in. Turn to page 10 to read about the success and inspiration of last month's LDS.





#### American Income Life

Insurance Company has been meeting working families' needs for over half a century. We are a leader in the union insurance market and are totally committed to meeting the needs of union members through personal one-on-one service and complete Home Office customer support. You can count on AIL to do what it says it will do.

## **\***spotlight

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#### SGA CAREER TRACK

## New Markets **Opening & Expanding**

There is a growing need for ambitious leaders.

AIL/NILICO is looking for MGAs and GAs wanting to pursue the SGA Career Track. If you are interested, speak to your SGA, then send an e-mail to: futuresga@ailife.com.

#### **TOTAL BONUSES PAID OUT**

This month AIL and NILICO paid a total of \$1,808,053.84 in bonuses. For more information on the monthly bonuses, turn to Page 8 and 9.

Total: \$1,808,053.84

#### **REQUIRED RETENTION RATE**

Effective Jan. 1, 2009, to be eligible for bonuses and be featured in *Spotlight*, Producers must meet the required Retention or the minimum Net to Gross. Net to Gross varies based on bonus guidelines and is used only during the Producer's first eight months. The rates listed below are for Spotlight recognition only.

> Retention: 68% **Net to Gross:**

### **DATES TO REMEMBER**

Tuesday, November 24th, 2009, All business and PR credits must be at Home Office to count for November production.

## **FOUNDER'S CLUB** September 2009 Qualifiers

Outstanding Producers & PR Representatives:



#### Robert J. Dunn Surace-Smith 4th Qualification \$75.856 Net ALP 87.0% Ret



#### **Erez Shabtay** Cohen-Cohen 1st Qualification \$80,796 Net ALP 80.5% Ret

**Lily Tchen** 

86.8% Ret

Cohen-Cohen

8th Qualification \$66,276 Net ALP

**Robert Ulreich** 

10th Qualification



Ross Ewen Scott Rehbera 1st Qualification \$58,799 Net ALP 79.4% Ret





Max Quasem

17th Qualification

\$63,568 Net ALP

Cohen-Cohen



\$65,662 Net ALP 88.3% Ret **Robin Andrade** Massachusetts/ Susan Kelleher





**CAREER AGENT** COUNCIL MEETING

PG. 06



**ANNIVERSARIES** & PROMOTIONS

PG. 8



**FALL LDS** 

**NEW RECORDS** 



PG. 11



#### LOOK FOR THE ASTERISK

The asterisks, shown throughout the magazine, indicate that place will be a year-to-date award winner. The Producers, who will be recognized at the 2010 Awards Presentation, are: the top SGA from each category based on the percentage of Net ALP objective, the top three PR Managers, the top two PR Representatives from each category, the top two RGAs, the top five MGAs, the top five GAs, the top SA, and the top ten Individual Producers. You can view the 2010 Convention Qualifications online at www.ailife.com or www.nilife.com. Check your production! If there is an asterisk by your position, you could be on your way to New York City, staying at the fabulous Sheraton New York Hotel and Towers, and appearing on stage! The convention will be held May 16-19, 2010.





## **SGA Career Track**

Whether you are new to our Company or even someone with tenure, have you ever wondered what you had to accomplish in order to be promoted to State General Agent? The answer is simple—achieve these three levels.

If you have any questions, please feel free to set up a conference call with me and your State General Agent. I look forward to seeing you achieve your dream of financial security!

Larry Strong
 Vice President,
 Agency Leadership

Development

## **Level 1: Qualifying**

For you to qualify you must meet the following criteria:

- 2 years of continual service with AIL/NILICO
- Production of at least \$225,000 of 1st Six Mo. Agent production (Last 12 Months)
- Must have a 4-Month Retention Rate of 68% or higher (Please note that although you need to qualify to be promoted, we will begin the process as soon as you achieve the production level regardless of quality factor.)

## **Level 2: Preparing for an Offer**

Once you qualify by achieving the above criteria, a Personal Leadership Profile will be sent to your home address with a copy to your SGA. Also, we will schedule a conference call between you, your SGA, your SGA's Director, and myself to determine your interest in being a SGA and to initiate a consistent communication process between you, your SGA and the Home Office.

## **Level 3: Getting an Offer**

I will contact you to:

- · Let you know what territory/territories we are offering
- Discuss who may be going with you. (Your SGA can protect one person who they feel they need to keep.) This process has been in place since January 2008, resulting in 11 SGA promotions, and there will be many more.

## Contributions

Contributions listed are from July through September

#### **American Income & National Income**

- \$25,000 National Labor College
- 25,000 Franklin & Eleanor Roosevelt Institute
- 5,000 Children's National Medical Center
- 5,000 A. Philip Randolph Institute
- 5,000 Congressional Hispanic Caucus Institute
- 5,000 Alliance for Retired Americans
- 5,000 Laborers' Charitable Foundation
- 5,000 New Jersey State AFL-CIO Leadership Luncheon
- 5,000 Guide Dogs of America
- 5,000 Texas AFL-CIO Scholarship Fund
- 5,000 Arnold P. Gold Foundation
- 5,000 DC Employment Justice Center
- 5,000 American Prospect
- 2,500 Farm Labor Organizing Committee, AFL-CIO
- 2,000 UFCW 876 September Conference
- 1,950 Guide Dog National Event
- 1,500 Alliance for Justice
- 1,000 Mississippi Center For Justice
- 1,000 Jobs With Justice Education Fund
- 1,000 IUPA 30th Anniversary Advertisement
- 625 DC Friends of Ireland Annual Crab Feast

### **Top Contributions of Centralized PR**

- **\$2,500** Jim Wright Invitational Golf Event (Dallas)
- **2,500** City of South El Monte Teamster Boxing Club Golf Sponsorship (Los Angeles)
- **2,500** New Brunswick All Terrain Vehicle Federation (Maritimes)
- **2,500** NJ CU League 75th Annual Convention (New Jersey)
- **2,100** AFL-CIO Community Service of Central MD Golf Sponsorship (District of Columbia)
- **2,000** Georgia AFL-CIO Convention (Georgia)
- **2,000** Central Michigan University Scholarship (Michigan)
- **2,000** New Democratic Party of Canada Association Convention (Ontario)
- **1,600** IN Credit Union League Convention (Indiana)
- 1,575 NJSBA Workshop Exhibition (New Jersey)
- **1,500** The Alex Sugarcamp McDonald Memorial Golf Tournament (Maritimes)
- **1,500** AFSCME Council 25 Constitutional Convention (Michigan)
- **1,500** IBT Joint Council 32 Teamsters Meeting (Minnesota)
- 1,500 TN AFL-CIO Annual Convention (Tennessee)
- **1,300** Laborer's Local 300 Scholarship (Los Angeles)
- **1,000** KY CU League Convention (Kentucky)
- **1,000** Teamsters Local 848 Golf Tournament (Los Angeles)
- **1,000** Louisiana AFL-CIO Scholarship (Louisiana)
- **1,000** Ottawa District Labour Council Annual Parade and Picnic (Ontario)
- 1,000 Central Florida AFL-CIO Hospitality Room Sponsorship (Orlando)
- **1,000** VT Police Association Convention (Vermont)
- 977 IBT 731 Golf Outing (Chicago)
- 932 Teamsters Joint Council 25 Raffle Donation (Chicago)
- **875** Chicago Building Trades 100th Anniversary (Chicago)
- **819** Laborer District Council Golf Outing (Chicago)

### Top Contributions of Centralized PR (continued)

(Pennsylvania)

- **800** IN AFL-CIO Convention Booth and Raffle Donation (Indiana)
- **800** Orange County Labor Federation Dinner (Orange County)
- **800** Central District Volunteer Fireman's Association Conference
- 779 Chicago & Cook Co Building Trades Raffle Donation (Chicago)
- **768** Building Trades / Shoot for the Cure (New Jersey)
- **750** Laborers' District Council Raffle Donation (Chicago)
- 750 CUES Michigan Council CU Conference (Michigan)
- 710 UFCW 1546 Golf Outing Raffle (Chicago)
- **675** Connecticut AFL-CIO Convention Booth and Breakfast Sponsorship (Connecticut)
- **600** UFCW 876 Shoot for the Cure Michigan)
- **600** UFCW 75 Leukemia & Lymphoma Society Golf Tournament
- 600 UFCW 1995 Leukemia Golf Fund Donation (Tennessee)
- **579** IUOE 150 Golf Outing (Chicago)
- **575** Building Trades Publication (New Mexico)
- **574** National NDP Convention (British Columbia)
- 553 UAW 218 Luncheon (Dallas)
- **550** MGEU Golf Tournament (Manitoba)
- **550** Broward Co AFL-CIO Labor Day Dinner (Miami / Ft Lauderdale)
- **538** Puget Sound Labor Agency Raffle Ticket Donation (British Columbia)
- **517** ATU Hospitality Room (Southern Ohio)
- **500** CWA 7026 Hope 2009 Golf Tournament (Arizona)
- **500** IBEW 76 NECA Golf Tournament (Washington)
- **500** Child Find BC Multi Union Slow Pitch Tournament fundraiser (British Columbia)
- **500** IBT 710 Children's Charity Donation (Chicago)
- **500** National Latino Peace Officers Association Scholarship (Dallas)
- **500** Savannah Labor Council Labor Day Picnic (Georgia)
- **500** Texas PTA Newsletter (Houston)
- **500** Central Indiana Labor Council Parade Sponsorship (Indiana)
- **500** IUE-CWA 8 Jerry Winningham's Scholarship (Indiana)
- **500** Archer's Association Door Prize (Maritimes)
- **500** All Terrain Vehicle Association of Nova Scotia Family Jamboree (Maritimes)
- **500** Snowmobile Association of Nova Scotia (Maritimes)
- **500** Mass Coalition of Police Convention Booth (Massachusetts)
- **500** NJ State Building & Construction Trades Conference (New Jersey)
- **500** NJ AFL-CIO Legislative Conference (New Jersey)
- **500** CWA Local 1101 Golf Outing Scholarship Fund (New York City)
- **500** ND AFL-CIO Convention (North Dakota)
- 500 North East OK CLC Convention Booth (Oklahoma)
- **500** AIMTA District 11 (IAMAW) Golf Tournament (Quebec)
- **500** SEPB 434 Convention Sponsorship (Quebec)
- **500** South Carolina AFL-CIO Scholarship (South Carolina)
- **500** TN AFL-CIO Conference (Tennessee)
- **500** ATU 113 MS Research Fund Golf Tournament (Toronto)
- **500** AFL-CIO Labor Day Picnic (Utah)
- 500 Virginia Association of Elementary School Principals Convention
  (Virginia)
- **500** Washington State Labor Council Golf Tournament (Washington)



## Outlook



Rob Falvo
Senior Vice President of Field Operations

## **Agency Director of the Month**

Leaders growing leaders!

Domenico Bertini



His ability to serve, motivate and influence grows by the minute!



## Work/Life Balance: Are You in Control?

Work/life balance is a broad concept comparing the proper prioritizing between career and ambition on one hand, with pleasure, leisure, family and spiritual development on the other.

As the separation between work and home life has diminished, this concept has become more relevant than ever before. Related but broader terms include "lifestyle balance" and "life balance."

I don't know why so many articles on work/life balance seem to focus on people who suddenly decide they've had it with working all the time and within one hour quit their job, buy a yacht or a jet, grab their family, their best friends or their dog, and travel the world for a year or two. They then get touted as the role model for the rest of us who either like our work, can't leave right now, or just want to enjoy life at home. Besides, being in balance is more than just what you do with your time; it's also how you feel and think all of the time.

The reality is that wherever you go, you take yourself with you. I can go to the woods for a week to meditate, but if I've never meditated, gained some inner peace or learned to be happy with who I am rather than what I do, I'll go to the woods and count the minutes until I can leave or find some way to distract myself from myself.

Life balance is more than how we spend our time; it's also how we feel about that time and how present we are each moment. It doesn't always take one major event to want to change or to know something is not right for you. It's often a series of things. It is something you need to "feel" and understand.

Our business both at the Sales and Management/Leadership levels constantly challenges us when it comes to balance. The great thing about the opportunity this Company offers is any

sacrifices you make in the present ALWAYS pay off with increased income in the future along with, most importantly, more time. It has been 22 years since I joined the Company, and I have seen this Company provide amazing things in the area of "Quality of Life" for so many people who were willing to learn the art of time management and goal setting!

Take an assessment of what you do and how you live your life. As you assess your life, if you find any areas that you don't like, make a conscious choice to change and be open and willing to try a new way. Don't wait, start today.

#### Remember:

"Work hard and play hard. But don't confuse the two."

God Bless You.

## Anniversaries

Patrick Coughlin, Agt Eric Giglione, SGA

27 Years of Service Rick Altig, SGA

24 Years of Service Ted Schilling, Agt

22 Years of Service Angeles Ordas, Agt

18 Years of Service David Hausman, RGA Jinzhou Zhao, Aqt

16 Years of Service Douglas Bauknecht, Agt

13 Years of Service Joey Kennedy, Agt

12 Years of Service Carla Miller, SGA

11 Years of Service Carl Boldon, MGA Anthony Christman, MGA Pamela Drury, GA Benjamin Mancillas, Agt

Eric Neal. SGA

8 Years of Service

Kevin Appasamy, RGA Matthew Dahler, MGA Joseph Larsen, Agt Dustin Raaum, MGA

7 Years of Service

David Farraway, RGA Frederick Hadayia, SGA

6 Years of Service Preston Foster, MGA Benjamin Foti, MGA Matthew Hogan, SGA John Keiderling, GA Jason Mayer, RGA Matthew Melhorn, MGA Corey Neff, RGA

**5 Years of Service** 

Richard Barbour, MGA Laura Fisher, SGA Robert Hamilton, RGA Adrian Jefferson, MGA Eugene Kashkin, Agt Sami Mogannam, Agt Perquida Osborne, MGA Moswen Taylor, RGA Jason Young, RGA

4 Years of Service Andrea Barenholtz, Agt Lamine Diakhate, GA Barbara Knight, PR Vincent LaRocca, Agt Steven Stensrud, GĂ Craig Strompf, MGA

3 Years of Service Patrick Bendure, RGA

James Clark, PR Wayne Fader, RGA Andrew Haskins, GA John Jatoft, SGÁ Frank Jendusa, Agt

Hasheim Jones, SA John Keliher, PR James Logan, SGA Paul Manley, Agt Gordon Mooc, SA Orett Nelson, Agt Edwina Taft, SA Jeffery Thiel, RGA

2 Years of Service Johnathon Bunch, MGA Viki Farr, PR Maria Greene, MGA Clifton Horton, GA Nellie Johnson, SA Stacie Jones, MGA Stephen Jubrey, MGA Jun Ma, Agt Brett McCoy, GA Ryan McIntosh, MGA Clifford Mekelburg, GA Juan Montufar, Agt Luciana Mosca, GA Tyler Murray, Agt Edward Rangel, Agt John Salesses, Agt Brittany Smart, SA Maricela Soto, PR Brian Sundberg, MGA Marchon Tatmon, SA Patrick Taylor, MGA David Walton, MGA Dichita Warren, Agt Timothy Watson, GA Haovu Xu. GA

1 Year of Service

Jacob Arias, GA Kathleen Bauer, PR Andrew Beckfeld, MGA Robert Bergman, Agt Josefina Bernal, SA Ancil Bishop, SA Andre Bishop, Agt David Boltz, Agt Charles Bradley, GA Dorian Brown, MGA Eric Brown, GA Barbara Córigliano, GA Silvia Cruz, ŠA Dana Dallis, Agt Larry Daniell, SA Edward DeAngelo, GA Beverly Diaz de Leon, MGA Virginia Dotson, SA Jason Duty, Agt Rowena Flynn, Agt Rick Fujitani, Agt Aldonta Garrett, MGA Matthew Girard, SA Eric Green, Agt Debra Hepp, SA Elias Higuera. Agt James Hill, RGA Seth Holmberg, SA Evanne Hull, ŠA Justin Jonsdottir, SA Stephanie Kies, Agt Gregory Kono, SA Saroni Lasker, MGA Joshua Lenix, SA Peniamina Levae, Agt Michal Majewski, MGA

George Angulo, MGA

Corazon Marata, Agt Laura Maurillo, MGA Charles McDonald, SA LaDawn Meador, Agt Patricia Molina, PR Ausaga Momoisea, Agt Tien Nguyen, SA Fredric Nobari, SA Stephanie Novel, Agt Ron Pavon, MGA David Peebles, Agt Gavin Perreira, Agt Daniel Pinschmidt, Agt Rebekah Poole, Agt Trauja Purifoy, Agt Livingston Reid, SA Michael Rivera, SA Courtney Rogers, MGA Brian Ryan, PR Asghar Sajjad, GA Mari Shipp, SA Fernando Siordia, MGA Tim Smith, MGA Aaron Spears, Agt Zalika Sterling, SA Sarah Wilson, Agt

## Promotions

STATE GENERAL AGENT Cisco Perez

REGIONAL GENERAL AGENT Jordan Castillejo Richard Dyer David Farraway Johnathan Olsen Dan Rubio Anthony Theriault Loralee Vasquez Jerry Wheeler

**MASTER GENERAL AGENT** 

Charles Allen Teresa Butolph Caleb Douce Gregory Easley Mark Forsyth Manuel Gogolin Danylle Guerrero Christine Hartman Timothy Keene Timothy Kieran Michal Majewski Lleison Martinez Adrena McCreary Marlin McKinney Maxine Moody Levar Morgan Ron Pavon Michael Perez Suzanne Spease Benton Tong

60% CENERAL AGENT

Peter Athas Jonathon Bailey Jacob Blumenfrucht Noelle Brown Keith Bryant Thomas Bryant

Christine Hartman

Stephanie Burress Barbara Corigliano Chantal Daigle Kevin Davis Mario DePinto Erik Dorrer Wanda Draughon Christopher Fernan Laureena Giorgi Evan Holzhauer Jeff Lamar Emil Mohareb Stephen Moore Amanda Niss Evelyn Nkwenti Gregory Parker Howard Price Stacy Randazzo Brookalyn Stillwagon Robert Tierney Joseph Uppleger Darren Wolf Adam Zlupko

Michele Acedo Dominique Bertoncini Amanda Beyersdorff Tiffany Cummings Yehonatan Gross David Kellebrew Jay Meyer James Rolshouse

Philip Abramovitz Adam Avalos Tomeka Butler Rodney Chaney Jose Chavera Jasmine Colon Oshea Davis

Niurka de Armas-Duran Ricky Epley Kristin Garramone-Hager Larry Dowse Brian Ellison Lucky Faaitiiti Carrie Fay Mitchel Gale Jose Hernandez Camargo **David Grover** Henry Ingraham Sanele Lafaele Marty Martin
Alexander McKenney James Moland Regan Munro Joel Neirynck-Coon Ayse Ozturkmen William Pearce Sherry Rubio Alexander Kollinson Justin Sally Lisa Sanders
Michael Schneider
Gabrielle Scott

Rosa Savea **Amanda Sines** Zalika Sterling Layla Strange **Donde Toomer** Diane Vanderweele Vatapuia Vavau John Viar Sally Wilson Kaixun Yang

Don Tong David Urtado-Hernandez

Jeffrey Dawkins

Phillip Gomez

Charles Love

Richard Lutz

Jerry Marion Donald Marshall

Summer Miller

Ricky Newborne

Ronald Robinson

Judy Rodriguez

Ariel Sanchez

Gerald Smyer

Iryna Sushkova

Jóseph Teyssier

Kelly Yingling

Casey Palmer

James Roach

Toni Morris

Steven Haberman

Laura Abrams Anthony Balloutine Karl Becker Jason Beyer Dale Bloom Brittany Bradshaw Zabeeda Brunt Rachel Bryson Michael Calhoun Richard Chaffee Jennifer Cody Sean Condon Peter Davidson

Stephen Hill \$44,446,30 Ben Halali 25,017.96 Wayne Fader 18,275.33 Stephen Jubrey 14,419.48 **Harjeet Rana** 13,927.08 **Daniel Orr** 11,235.38 **Ernesto Magat** 10.752.97 **Bradley Ellison** 9.875.93 **Brett Gryska** 9,371.19 John McGrath 8.473.24

Steve Friedlander Jatoft-Foti **Marc Rosen** Oldham-Bianchi **Imran Satti Imran Satti** Jatoft-Foti **Paul Rumbuc** Oldham-Bianchi **Altiq-Orlovic** 

## DEINIGTATEMENT DOMING

Amount	SGA
\$4,827.83	Jatoft-Foti
2,678.91	Surace-Smith
2,045.66	Matt Henderson
1,863.20	Eric Giglione
1,319.23	Bob Olson
1,271.10	Altig-Orlovic
1,039.08	Bob Olson
982.22	Cohen-Cohen
947.84	Josh Chalom
905.14	Steve Greer
	Amount \$4,827.83 2,678.91 2,045.66 1,863.20 1,319.23 1,271.10 1,039.08 982.22 947.84

Bonus Total: \$1,808,053.84

Maria Rocha \$6,453,93 Jatoft-Foti Freida Yakubov 5,185.36 Williams-Zophin **Erez Shabtay** 4,993.49 Cohen-Cohen **Terrence Asuncion** 4,080.12 Jatoft-Foti **Erickson Bencosme** 3,891.64 Marc Rosen Stephanie Loch 3,690.36 Simon Arias Ryan Leong 3,223.37 Jatoft-Foti Max Quasem 3.201.90 Cohen-Cohen Jatoft-Foti **Tatjana Tikhonov** 3.194.76 Lesina Ah Sue 3.188.00 Steve Friedlander

Will 2 Win Spotlight October 2009 9

8 Spotlight October 2009 Will 2 Win

# MIM











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AIL/NILICO Records Midterm

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How many codes were the other Quarter 3?  $\square, 0 \le 1$ 

The quarter 3 code increase this year was what deligantage command. missiyeers 40%

Was that better than Quarter 27 By how much? Yes, by 5%

It September we were up by how milety 23°7 o

Third Counter, we were up by how much? 25024

Prior-to-date, we are up by how much? 23 %

is the cointidence that Michael Lucian's number is 207 \_ 1 -th. in K\_hot-

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Junear Al-Time Second for Mai Al Pline customis 35. レ子 配出

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Some of our top managers joined forces this fall to attend the leadership Development Seminar. With the guidance of our executives, directors and SGAs, attendees were taught fundamental principles that will help them lead their teams to success. Congratulations to all those who attended! We look forward to seeing others in the future!

Domenico Bertini: 'The Fall LDS ended with a Big Bang! You will hear an explosion as soon as these newly-formed leaders head back into their agencies and get in touch with their teams. Eighty-four participants will account for a nuclear explosion in the recruiting and training of new agents. You are the best!!"

Marcus Smith: 'One of the best parts of LDS was having the privilege of watching an award winner from our Agency speak. Pat "the Bulldog" Benure did a great job. It's always a privilege to be surrounded by some of the best at LDS."





## Individual Producers





2. Omar Hashimi Concord, CA



3. Maria Rocha



6. Fred

5. Matthew Parks Cleveland. OH



8. Jerome



Peter



Honeoye Falls, NY

Hensley Plymouth Mtg, PA





4. Maijargal Sukhbaatar



7. Lesina Ah Sue Auckland, NZ



10. Amy Shui



Pafuti

#### 87.0 1. Robert J Dunn \$30,779 Surace-Smith 2. Omar Hashimi 26,961 83.7 Jatoft-Foti Maria Rocha 25,608 84 **Ernesto Magat** Jatoft-Foti 4. Maijargal Sukhbaatar 23,889 90.7 Samuel LaSala Matthew Parks 23,355 Nicholas Zangardi Surace-Smith 91 6. Fred Regna 22,926 80 **Justin Adams** Simon Arias 7. Lesina Ah Sue 22,049 99 Stephen Hill Steve Friedlander Alt-Orl-Deley 8. Jerome Tolan 83 Jonathan Russell 21,625 9. Anthony Fuller 21,243 97 Stephen Jubrey Oldham-Bianchi Eric Giglione 10. Amy Shui 20,991 88.9 David Ackerman Eric Giglione 11. Elvis Obanor 19,640 79.5 David Hausman 12. Marion Magat 19,275 Ernesto Magat Jatoft-Foti 13. Peter Davidson 19,100 Daniel Orr Imran Satti 14. Alan Sedaghat 19,021 81.9 Bobby Gujral Altig-Orlovic 15. Zachary Hart 18,930 77.5 Alt-Orl-Deley 16. Kevin Ishikane 18,876 81.4 Daven Hermosura Altig-Orlovic 17. Craig Strompf 18,801 70.2 Craig Strompf Furer-Whittinghill 18. Peter Stay 18,668 93 James Aalders Robert Kanaan 19. Steve Marker 18,612 Wander Lima Alt-Orl-Deley 68.5 Patrick Bendure 20. Timothy Clark 18,112 Surace-Smith Hensley Julius 17,703 94 Samuel Cohen Fred Hadayia

ALL TIME RECORD: STEVEN STENSRUD \$71,391 Net ALP

17,085

IB. Pafuti Toleafoa

eBreakers in the Top 10 Individual Producers list for the month, as well as the next Top 3 in this category

100

Stephen Hill

Steve Friedlander

*1.	Max Quasem	\$166,337		89.6		Cohen-Cohen
*2. *3. *4.	Lesina Ah Sue	164,231	99		Stephen Hill	Steve Friedlander
*3.	Robert J Dunn	163,472		87		Surace-Smith
*4.	Omar Hashimi	159,486		83.7		Jatoft-Foti
*5.	Brock Lampee	146,372		75.8	Tiffany Roland	Altig-Orlovic
*6.	Maria Rocha	134,706	84		Ernesto Magat	Jatoft-Foti
*7.	Zachary Hart	132,760		77.5		Alt-Orl-Deley
*8.	Elvis Obanor	132,323		79.5	David Hausman	Eric Giglione
*9.	Lily Tchen	131,494		86.8	David Iriye	Cohen-Cohen
*10.	Freida Yakubov	131,226		80.3	Scott Hanna	Williams-Zophin
11.	Erez Shabtay	130,709		80.5	Zeve Katz	Cohen-Cohen
12.	Fred Regna	129,744	80		Justin Adams	Simon Arias
13.	Robert Ulreich	129,339		88.3		Jatoft-Foti
14.	Kevin Ishikane	124,668		81.4	Daven Hermosura	Altig-Orlovic
15.	Alan Sedaghat	122,643		81.9	Bobby Gujral	Altig-Orlovic
16.	Amy Shui	121,819		88.9	David Ackerman	Eric Giglione
17.	Raymond Angeles	120,977		80.5	Daven Hermosura	Altig-Orlovic
18.	Ross Ewen	115,069		79.4		Scott Rehberg
19.	James Aalders	110,226		77.2	James Aalders	Robert Kanaan
20.	Timothy Cruise	108,942		69.5		Altig-Orlovic

ALL TIME RECORD: ROGHIE HASSAN LOO \$367,548 Net ALP

## Supervising Agents



1. Lesina Ah Sue Auckland, NZ



2. Adam **Zlupko** Plantation, FL





3. Michael Romeo

#### 1st Six Mo Agt 1. Lesina Ah Sue \$78,516 99 Steve Friedlander \$56,487 Stephen Hill 2. Adam Zlupko 44,841 52,442 89 Kasali Kotun Williams-Zophin Michael Romeo Oldham-Bianchi 42,946 53,142 77.1 Raymond Risucci 4. Tania Tikitiki 31,310 37,945 99 Stephen Hill Steve Friedlander Marcus Noel 30,729 34,966 85 James Aalders Robert Kanaan

ALL TIME RECORD: LORENZO LAMEKO \$78,033 1st Six Mo Agt ALL TIME RECORD: LORENZO LAMEKO \$81,207 Net ALP

ءِ ا	*1.	Michael Romeo	\$176,070	\$276,095		77.1	Raymond Risucci	Oldham-Bianchi
oductior	2.	Xavier Baudoin d'Ajoux	131,099	150,352	84		Samantha Chui	Matthew Hogan
og	3.	Marcus Noel	121,928	161,331	85		James Aalders	Robert Kanaan
ב ב	4.	Joshua Lenix	115,445	193,695	89		Danielle Jankowski	Surace-Smith
-	5.	Lesina Ah Sue	114,126	192,236	99		Stephen Hill	Steve Friedlander

ALL TIME RECORD: LORENZO LAMEKO \$289,373 1st Six Mo Agt ALL TIME RECORD: MARY ANN GAELIC \$443,893 Net ALP

## **■** General Agents



1. Kilisimasi



2. Karen Gagarin Concord, CA



Smith Auckland, NZ



4. Aaron



5. Denice

	Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
Ĕ	1.	Kilisimasi Sega	\$100,395	\$154,038	99		Stephen Hill	Steve Friedlande
September Production	2.	Karen Gagarin	81,840	89,741		74.9		Jatoft-Foti
	3.	William Smith	76,817	77,687	95		Taina Lameko	Steve Friedlande
er Pı	4.	Aaron Parks	59,611	65,233	87		Justin Adams	Simon Arias
g m	5.	Denice Copp	52,083	52,740		72.9	Daiel Orr	Imran Satti
pte	6.	Seth Raymond	40,044	49,247		77.4	Stephen Jubrey	Oldham-Bianchi
Š	7.	Jay Meyer	33,053	62,976		78.3		Oldham-Bianchi
	8.	Ryann Vassallo	31,304	32,769	94		Eric Cochran	James Bailey
	9.	Salima Abdin	27,921	48,336		78.9	Wayne Fader	Marc Rosen
	10.	Timothy Watson	27,763	44,126		69.6	Ryan Vopat	Surace-Smith
	Α	LL TIME RECORD: SITA	PEREIRA \$24	14.444 1st S	ix Mc	Aat		

ALL TIME RECORD: SITA PEREIRA \$286,946 Net ALP

History.							
*1.	Sita Pereira	\$991,610	\$1,261,004		75.6		Steve Friedlander
*2.	Kilisimasi Sega	574,780	709,159	99		Stephen Hill	Steve Friedlander
*3.	Karen Gagarin	460,555	481,328		74.9		Jatoft-Foti
*4.	William Smith	332,381	353,408	95		Taina Lameko	Steve Friedlander
*5.	Jay Meyer	316,825	411,109		78.3		Oldham-Bianchi
6.	Jerid Ferranti	265,535	292,726	87		Sarai Castanon	Jatoft-Foti
7.	Francisco Zarathustra	240,402	343,718		80.8	Yvonne Zarathustra	Cohen-Cohen
8.	Aaron Parks	229,760	300,683	87		Justin Adams	Simon Arias
9.	Jose Harb	223,994	350,317		73.1	Ben Halali	Jatoft-Foti
10.	I-Perfection Harris	199,034	324,088		71.9	Jamison Weatherspoon	Surace-Smith

ALL TIME RECORD: TAINA LAMEKO \$1,319,496 1st Six Mo Agt ALL TIME RECORD: TAINA LAMEKO \$1,522,976 Net ALP

## ■ Master General Agents



1. Stephen





4. Stephen **Fader** Jubrey Long Island City, NY



Halali Concord, CA



5. Ernesto Magat Concord, CA

	Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
Ĕ	1.	Stephen Hill	\$206,971	\$320,668		74.9	Steve Friedlander
Production	2.	Ben Halali	171,189	252,858		68.4	Jatoft-Foti
	3.	Wayne Fader	117,348	162,856		Marc Rosen	
	4.	Stephen Jubrey	114,902	156,952		76.3	Oldham-Bianchi
eptember	5.	Ernesto Magat	82,980	89,811		71.4	Jatoft-Foti
pte	6.	Bradley Ellison	80,878	92,283	87		Paul Rumbuc
ጆ	7.	Harjeet Rana	67,987	138,323		68.8	Imran Satti
	8.	Hal Herman	63,846	101,542		69.1	Oldham-Bianchi
	9.	Jamison Weatherspoon	60,669	79,214		76.1	Surace-Smith
	10.	Raymond Risucci	59,491	81,586		78.3	Oldham-Bianchi
	ΔΙ	I TIME RECORD: IEEE B					

ALL TIME RECORD: STEPHEN HILL \$381,030 Net ALP

Ľ	*1.	Stephen Hill	\$1,856,405	\$2,332,698	74.9	Steve Friedlander
Production	*2.	Ben Halali	1,076,762	1,619,223	68.4	Jatoft-Foti
npo.	*3.	Brett Gryska	563,460	824,137	76.5	Oldham-Bianchi
	*4.	T J Powers	554,459	841,090	68.0	Simon Arias
YTD	*5.	Wayne Fader	534,803	840,173	68.7	Marc Rosen
	6.	Stephen Jubrey	497,670	726,200	76.3	Oldham-Bianchi
	7.	Ernesto Magat	470,444	513,889	71.4	Jatoft-Foti
	8.	Patrick Bendure	418,411	897,725	73.4	Surace-Smith
	9.	Harjeet Rana	417,213	924,136	68.8	Imran Satti
	10.	David Wang	387,738	819,408	71.9	Bob Olson

ALL TIME RECORD: JEFF RIBMAN \$1,802,351 1st Six Mo Agt ALL TIME RECORD: PAUL RUMBUC \$2,168,283 Net ALP

## ■ Regional General Agents



1. Taina Lameko



2. Ben Halali



3. Michael Vasu

	Rank	Name	1st Six Mo Agt	1st Six Mo Agt Net ALP		Retention	SGA
Ľ	1.	Taina Lameko	\$377,993	\$577,435		69.3	Steve Friedlander
i E	2.	Ben Halali	296,226	387,627		68.4	Jatoft-Foti
odr	3.	Michael Vasu	204,090	386,945		72.5	Surace-Smith
r Z	4.	Sonny Gurney	182,397	353,436		73.6	Paul Rumbuc
ember Production	5.	Brett Gryska	165,907	260,680		76.9	Oldham-Bianchi
Ψ.							

ALL TIME RECORD: TAINA LAMEKO \$479,543 1st Six Mo Agt ALL TIME RECORD: TAINA LAMEKO \$649,436 Net ALP

Ę	*1.	Taina Lameko	\$2,968,749	\$3,970,254	69.3	Steve Friedlande
Production	*2.	Ben Halali	1,818,218	2,428,932	68.4	Jatoft-Foti
npo.	3.	Sonny Gurney	1,466,706	2,876,225	73.6	Paul Rumbuc
D Pr	4.	Brett Gryska	1,076,958	1,570,628	76.9	Oldham-Bianchi
YTD	5.	Michael Vasu	1,043,462	2,053,188	72.5	Surace-Smith

ALL TIME RECORD: JIM BIANCHI \$1,989,902 1st Six Mo Agt ALL TIME RECORD: JIM BIANCHI \$4,570,094 Net ALP

## Public Relations

## PR Managers of the Quarter





2. Linda Stadtler



3. Denise Gilbert



**Arony** 

1. Al Wall CATEGORYI

2. Furman

CATEGORY II

Clark



2. Mark Gagliardi Concord, CA



1. Robin Andrade CATEGORY II Malden, MA



1. Katherine Kidder **CATEGORY III** Pittsburgh, PA



2. Bonnie Ellingson **CATEGORY III** St. Paul, MN



1. Ken Alitzer CATEGORY IV Nebo, WV



2. Paul Winslow **CATEGORY IV** St. Louis, MO

**PR Director** of the Quarter



Rachelle Valdez She increased the leads in her territory this quarter by 8,873. Her experience and easy nature combined with the Team environment she creates are keys to her success.

	Category	Rank	Name	Production in Cards	SGA/Director
'n	Q.3 Mgr	1.	Malka Arony	+ 11,461	Rachelle Valdez
ıctic		2	Linda Stadtler	+ 7,104	Tim Farr
rodi		3	Denise Gilbert	+ 6,205	Laurie Onasch
September Production	I	1.	Al Wall	5,103	Toronto/Jacqueline deVooght
emk		2.	Mark Gagliardi	3,761	California/ Jatoft-Foti
ept		3.	Vivian Dwyer	3,024	Virginia /Patti Morgan
S		4.	Alina Latinsky	2,877	Michigan/Tim Farr
		5.	Rona Spano	2,558	Chicago/Laurie Onasch
	II	1.	Robin Andrade	2,383	Massachusetts/Susan Kelleher
		2.	Furman Clark	975	Dallas/Laurie Onasch
		3.	Jenny Williams	961	Washington/Laurie Onasch
		4.	Suny Robinson	750	Houston/Laurie Onasch
		5.	Manon Brulotte	708	Quebec/Daryl Barnett
	III	1.	Katherine Kidder	3,873	Pennsylvania/Tim Farr
		2.	Bonnie Ellingson	2,145	Minnesota/Jacqueline deVooght
		3.	Michelle Baxter	1,334	Indiana /Tim Farr
		4.	Mark Flemm	1,257	Pennsylvania/Tim Farr
		5.	Lou Nell Busby	931	Kentucky/Tim Farr
	IV	1.	Ken Altizer	4,637	West Virginia/Tim Farr
		2.	Paul Winslow	3,891	St. Louis/Patti Morgan
		3.	Steven Orcherton	1,867	British Columbia /Daryl Barnett
		4.	John Wagner	1,377	Southern Ohio /Tim Farr
		5.	Jacqueline Lowe	1,210	Alberta/Jacqueline deVooght
	ALLT	IME P	R CARD PRODUCTION RE	CORD: 18,960 Car	ds
ion	ı	*1.	Al Wall	20,378	Toronto/Jacqueline deVooght
luction					
roc		*2.	Mark Gagliardi	19,792	California/Jatoft-Foti
		3.	Gabriela Berloni	15,305	Toronto/Jacqueline deVooght
TD F		3. 4.	Gabriela Berloni Larry Lozano	15,305 14,622	Toronto/Jacqueline deVooght California/Jatoft-Foti
YTD Proc		3.	Gabriela Berloni Larry Lozano Viki Farr	15,305 14,622 12,510	Toronto/Jacqueline deVooght California/Jatoft-Foti Michigan/Tim Farr
YTDF	II	3. 4. 5. *1.	Gabriela Berloni Larry Lozano Viki Farr Robin Andrade	15,305 14,622 12,510 <b>20,416</b>	Toronto/Jacqueline deVooght California/Jatoft-Foti Michigan/Tim Farr Massachusetts/Susan Kelleher
YTD	II	3. 4. 5. *1. *2.	Gabriela Berloni Larry Lozano Viki Farr Robin Andrade Jessica Ingerick	15,305 14,622 12,510 <b>20,416</b> <b>9,820</b>	Toronto/Jacqueline deVooght California/Jatoft-Foti Michigan/Tim Farr  Massachusetts/Susan Kelleher District of Columbia/Laurie Onasch
YTD	II	3. 4. 5. *1. *2. 3.	Gabriela Berloni Larry Lozano Viki Farr  Robin Andrade Jessica Ingerick George Farenthold	15,305 14,622 12,510 <b>20,416</b> <b>9,820</b> 7,194	Toronto/Jacqueline deVooght California/Jatoft-Foti Michigan/Tim Farr  Massachusetts/Susan Kelleher District of Columbia/Laurie Onasch New York/Oldham-Bianchi
YTD	11	3. 4. 5. *1. *2. 3. 4.	Gabriela Berloni Larry Lozano Viki Farr Robin Andrade Jessica Ingerick George Farenthold Nicole Pate	15,305 14,622 12,510 <b>20,416</b> <b>9,820</b> 7,194 5,618	Toronto/Jacqueline deVooght California/Jatoft-Foti Michigan/Tim Farr  Massachusetts/Susan Kelleher District of Columbia/Laurie Onasch New York/Oldham-Bianchi Dallas/Laurie Onasch
YTD F	II	3. 4. 5. *1. *2. 3.	Gabriela Berloni Larry Lozano Viki Farr  Robin Andrade Jessica Ingerick George Farenthold	15,305 14,622 12,510 <b>20,416</b> <b>9,820</b> 7,194	Toronto/Jacqueline deVooght California/Jatoft-Foti Michigan/Tim Farr  Massachusetts/Susan Kelleher District of Columbia/Laurie Onasch New York/Oldham-Bianchi
YTD F	11	3. 4. 5. *1. *2. 3. 4.	Gabriela Berloni Larry Lozano Viki Farr  Robin Andrade Jessica Ingerick George Farenthold Nicole Pate Lacy Byrd  Katherine Kidder	15,305 14,622 12,510 <b>20,416</b> <b>9,820</b> 7,194 5,618	Toronto/Jacqueline deVooght California/Jatoft-Foti Michigan/Tim Farr  Massachusetts/Susan Kelleher District of Columbia/Laurie Onasch New York/Oldham-Bianchi Dallas/Laurie Onasch Houston/Laurie Onasch Pennsylvania/Tim Farr
ADTY		3. 4. 5. *1. *2. 3. 4. 5.	Gabriela Berloni Larry Lozano Viki Farr  Robin Andrade Jessica Ingerick George Farenthold Nicole Pate Lacy Byrd  Katherine Kidder Cheryl Cook	15,305 14,622 12,510 <b>20,416</b> <b>9,820</b> 7,194 5,618 5,572	Toronto/Jacqueline deVooght California/Jatoft-Foti Michigan/Tim Farr  Massachusetts/Susan Kelleher District of Columbia/Laurie Onasch New York/Oldham-Bianchi Dallas/Laurie Onasch Houston/Laurie Onasch Pennsylvania/Tim Farr Pennsylvania/Tim Farr
ATD		3. 4. 5. *1. *2. 3. 4. 5. *1.	Gabriela Berloni Larry Lozano Viki Farr  Robin Andrade Jessica Ingerick George Farenthold Nicole Pate Lacy Byrd  Katherine Kidder Cheryl Cook Leo VanDenBussche	15,305 14,622 12,510 <b>20,416</b> <b>9,820</b> 7,194 5,618 5,572 <b>15,273</b>	Toronto/Jacqueline deVooght California/Jatoft-Foti Michigan/Tim Farr  Massachusetts/Susan Kelleher District of Columbia/Laurie Onasch New York/Oldham-Bianchi Dallas/Laurie Onasch Houston/Laurie Onasch Pennsylvania/Tim Farr
YTDF		3. 4. 5. *1. *2. 3. 4. 5.  *1. 4.	Gabriela Berloni Larry Lozano Viki Farr  Robin Andrade Jessica Ingerick George Farenthold Nicole Pate Lacy Byrd  Katherine Kidder Cheryl Cook Leo VanDenBussche Michelle Baxter	15,305 14,622 12,510 <b>20,416</b> <b>9,820</b> 7,194 5,618 5,572 <b>15,273</b> <b>11,797</b> 11,727 8,524	Toronto/Jacqueline deVooght California/Jatoft-Foti Michigan/Tim Farr  Massachusetts/Susan Kelleher District of Columbia/Laurie Onasch New York/Oldham-Bianchi Dallas/Laurie Onasch Houston/Laurie Onasch  Pennsylvania/Tim Farr Pennsylvania/Tim Farr Manitoba/Jacqueline deVooght Indiana/Tim Farr
ATD		3. 4. 5. *1. *2. 3. 4. 5. *1. *3.	Gabriela Berloni Larry Lozano Viki Farr  Robin Andrade Jessica Ingerick George Farenthold Nicole Pate Lacy Byrd  Katherine Kidder Cheryl Cook Leo VanDenBussche Michelle Baxter	15,305 14,622 12,510 <b>20,416</b> <b>9,820</b> 7,194 5,618 5,572 <b>15,273</b> <b>11,797</b> 11,727	Toronto/Jacqueline deVooght California/Jatoft-Foti Michigan/Tim Farr  Massachusetts/Susan Kelleher District of Columbia/Laurie Onasch New York/Oldham-Bianchi Dallas/Laurie Onasch Houston/Laurie Onasch Pennsylvania/Tim Farr Pennsylvania/Tim Farr Manitoba/Jacqueline deVooght

ALL TIME PR CARD PRODUCTION RECORD: DENISE BOWYER 61,879 Cards

\*2. Darrell Dorey

3. Paul Winslow

5. Robyn Ferraro

4. Sue Akers

Public Relations categories are as follows: <u>Category</u> <u>Population</u>

14,181

13,915

12,480

11,056

6,500,000 to 8,499,999

Maritimes/Jacqueline deVooght

St. Louis/Patti Morgan

Nebraska/Rachelle Valdez

Wisconsin/Joe Manone

- Under 4,000,000

## State General Agents





Jim Bianchi



Steve Friedlander





David Zophin CATEGORY III



Rick Altig CATEGORY V





Robert Kanaan

Travis Moody



Sabrina Lloyd







Jim Bianchi



Steve Friedlander





David Zophin





CATEGORY VI



Bob Whittinghill CATEGORY VI



CATEGORY VIII

				Net ALP			
	Category	Name	Net to Gross	Retention	Net ALP	Net ALP Obj	% of Obj
uc	- 1	Oldham-Bianchi		75.5	\$652,281	\$375,000	174%
actic		Jatoft-Foti		70.8	748,379	455,000	164%
September Production		Surace-Smith		71.6	791,802	520,000	152%
er P		Cohen-Cohen		77.5	431,110	338,000	128%
ame		Paul Rumbuc		73.9	366,741	338,000	109%
epte	II	Steve Friedlander		69.8	729,543	238,000	307%
S		Steve Greer		75.0	229,389	225,000	102%
	III	Williams-Zophin	84		320,197	204,000	157%
		Imran Satti		69.5	247,733	195,000	127%
		Alt-Orl-Deley		75.4	264,382	210,000	126%
		Joe Manone		75.7	237,996	210,000	113%
	V	Steven DiChiaro		69.6	188,042	178,000	106%
	VI	Furer-Whittinghill		73.1	176,869	134,000	132%
	VIII	Travis Moody		74.1	85,600	78,000	110%
uc	- 1	Jatoft-Foti		70.8	\$5,423,442	\$4,095,000	132%
YTD Production		Surace-Smith		71.6	6,162,436	4,680,000	132%
rodı		Cohen-Cohen		77.5	3,343,425	3,042,000	110%
<u>Т</u>		Oldham-Bianchi		75.5	4,202,729	3,855,000	109%
Σ		Paul Rumbuc		73.9	3,080,187	2,886,000	107%
		Altig-Orlovic		73.4	15,858,791	15,210,000	104%
	II	Steve Friedlander		69.8	5,187,445	2,142,000	242%
	Ш	Alt-Orl-Deley		75.4	2,407,931	1,890,000	127%
		Williams-Zophin	84		1,994,866	1,632,000	122%
		Imran Satti		69.5	2,008,990	1,755,000	114%
	V	Sabrina Lloyd		70.5	1,274,163	1,169,001	109%

## **REPORT CARD**

70.5

1,020,110

702,000

## Top Rookie **Robert Kanaan**



September 2009 1st Six Month Category IX

Net to Gross 1st Six Mo Agt \$34,099 1st Six Mo Obj \$26,000

A+ Student

The Top Rookie is an SGA with less than one year tenure who achieved the highest percentage over their 1st Six Month Objective for the featured Month.

# Direction



## A Salute to the CEO

September 20th marked Roger Smith's 10 year anniversary as CEO of American Income. The following is an excerpt of the speech made by Scott Smith at the Anniversary luncheon:

As many of you know, AIL/NILICO recently celebrated the ten year anniversary of our President and CEO, Roger Smith. This was a proud day for all of us because it gave us the opportunity to recognize Roger for all of the amazing things he has done for the Company.

For those of you who do not work as closely with Roger as some of us, allow me to assure you of his steadfast values, his work ethic, and his dedication to the working family by illustrating his devotion to AIL. While we are currently celebrating Roger's ten years as CEO, the truth is that he has been a part of this Company's life since 1975. That is a lot of time dedicated to the rights and betterment of labor. During this time, he had run the gamut of titles with AIL/NILICO – everything from an Agent to an SGA.

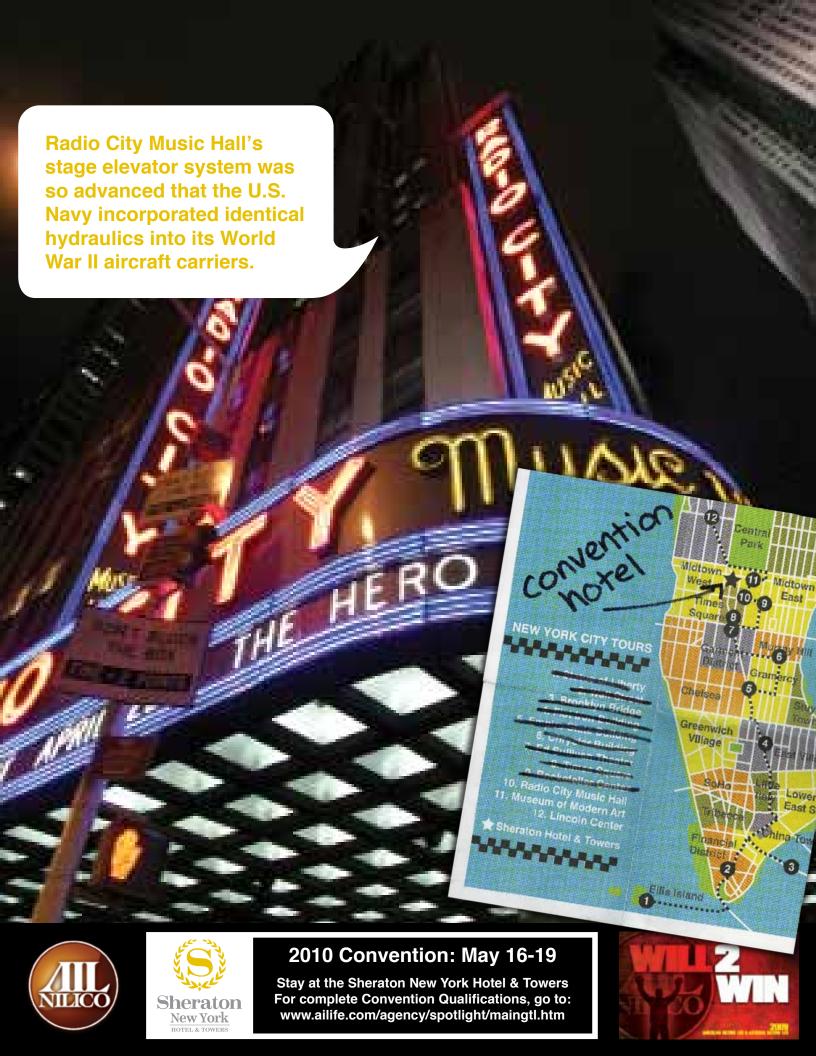
Once he came into the position of leadership for the whole Company, it was clearly evident that Roger's decisions were made with not only the profitability of the Company in mind, but also the success of every single member of the AIL/NILICO family. These decisions not only affect our lives, but also the lives of millions of working families.

As you can guess, this is quite a responsibility, and Roger handles it exceptionally well. This has been recognized publicly before, and it will be acknowledged again in November when he will receive the prestigious Eleanor Roosevelt Award, which is presented annually to a company leader in America whose

leadership embodies fairness in the workplace and respect for workers' rights.

So let us all congratulate Roger for this tremendous achievement. We are proud to have our Company's leader recognized for these attributes, and we thank him for being a strong and fair leader to all of us. Here's to another ten years!





## Deadership Donus Total: \$721,619.09

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Stephen Hill	\$44,446.30	Brian Schreiter	\$3,677.62	Katrina Poloaweir	\$1,967.26	Alex Grakhov	\$1,141.15
Ben Halali	25,017.96	Nicholas Zangardi	3,527.66	Chad Brown	1,963.21	Jeff Avedesian	1,134.44
Wayne Fader	18,275.33	T J Rowell	3,523.43	David Ackerman	1,948.40	John Serrano	1,128.72
Stephen Jubrey	14,419.48	Allen Nelson	3,520.44	Tracy Haden	1,918.91	Otari Bater	1,123.75
Harjeet Rana	13,927.08	Michael Vasu	3,414.36	Levar Morgan	1,872.41	Seth Raymond	1,115.05
Daniel Orr	11,235.38	Danielle Jankowski	3,349.29	Thomas Reagan	1,839.24	Gregory McMeckan	1,104.46
Ernesto Magat	10,752.97	James Allen	3,183.79	Rudi Camenzind	1,818.35	William Parmeter	1,103.59
Bradley Ellison	9,875.93	Jeremy Harbin	3,175.15	Salima Abdin	1,810.65	Dan Rubio	1,092.31
Brett Gryska	9,371.19	Lleison Martinez	3,075.39	Jason Bratin	1,802.30	Haoyu Xu	1,082.90
John McGrath	8,473.24	Johnathon Bunch	3,036.90	Robert Vincent	1,799.76	Desi Dimitrova	1,078.06
Jamison Weatherspoo		Marcus Noel	3,005.46	Karen McQuoid	1,783.58	Daniel Walton	1,052.07
Kasali Kotun	7,218.29	Steven King	2,914.18	Jose Harb	1,764.25	David Orrico	1,051.37
T J Powers	6,992.45	Renee Anderson	2,891.80	Eric Cochran	1,763.25	Rebecca Klebsch	1,049.95
Bobby Gujral	6,942.81	Richard Correa	2,868.49	Juan Cardona	1,747.45	Kyriacos Davis	1,021.64
Lorenzo Lameko	6,770.96	Denice Copp	2,851.06	Colin Lyse	1,702.04	Robert Biser	1,016.76
Kilisimasi Sega	6,737.67	Curt Snow	2,773.63	Jay Newsome	1,696.93	Emade Georges	1,011.16
Kevin Davis	6,510.19	Scott Hanna	2,769.46	Patrick Robitaille	1,692.86	Dustin Dunlap	1,009.82
Raymond Risucci	6,262.64	William Smith	2,681.67	Humberto Quintero	1,663.72	Natalie Linker	1,003.05
Sarai Castanon	6,113.19	Richard Sprigg	2,654.06	Atta Saleh	1,644.54	Michael Sheets	992.42
Tiffany Roland	6,049.02	Albert Lau	2,648.15	Maria Greene	1,627.48	Ilona Patterson	991.99
David Wang	5,951.51	Cory Friedman	2,639.42	Daniel Umbertone	1,615.47	Amelia Zeiger	983.64
Doreen Ryan-Foti	5,723.02	Nicholas Lorence	2,589.85	Christopher Stephens	1,610.99	Patrick Stenglein	977.87
Samuel Cohen	5,667.24	Maria Esposito	2,584.33	Adrena McCreary	1,581.45	Francis Cawley	973.53
Hal Herman	5,471.75	Michael van Delft	2,555.39	Michael Schneider	1,547.21	Victor Vicario	973.36
	5,471.34	Tania Tikitiki	2,536.47	Dorian Oldham	1,533.69	Nicholas Rice	972.00
Kraig Jilge	5,341.68	Steven Engrav	2,517.53	Chantal Daigle	1,496.84	I-Perfection Harris	966.57
Ryan Hall Karen Gagarin	5,327.84	Adam Zlupko	2,479.04	Aaron Parks	1,495.39	Shawn Nowak	965.27
Patrick Bendure	5,289.95	Ryan Bisanz	2,451.91	Wendell Dingle	1,456.54	Lafi Papalii	961.67
Wes Elder	5,287.98	Tasha Tucker	2,350.52	Carlo Bonifazi	1,429.33	Norman Candelore	954.11
	5,278.90	Ryan Vopat	2,280.79	Jay Meyer	1,416.28	James Cummings	953.71
Byron Paz Michael Boyer	4,816.53	Tim Schroeder	2,258.11	Harold Durana	1,413.34	Thomas Detienne	943.88
Lesina Ah Sue	4,730.72	Kathryn Chaisson	2,253.62	Brent Arbour	1,382.85	Veronica Lara	942.75
Craig Beck	4,688.69	Marcus Howard	2,245.84	Christopher Williams	1,380.45	Courtney Rogers	936.66
David Hausman	4,591.90	Nichole Turner	2,242.96	Moswen Taylor	1,343.81	Anne Powihongi	924.01
Zeve Katz	4,390.28	Phillip Jenkins	2,242.95	Amanda Beyersdorff	1,343.75	Erik Graham	908.67
Pamela Ladd	4,374.32	Michael Romeo	2,215.26	Jerid Ferranti	1,342.93	Alan Silverman	895.24
James Aalders	4,358.43	David Guzman	2,162.98	Kenneth Greer	1,313.90	Sita Pereira	886.09
David Iriye	4,211.29	Harmandus Buckle	2,160.71	Clifford Mekelburg	1,300.87	Darron Hacker	883.61
Sara Welch	4,150.20	Aaron Gebke	2,157.60	Jarred Sykes	1,266.97	Dawn McElwain	874.91
Rodney Ward	4,140.54	Yvonne Zarathustra	2,142.99	Andrea Nichols	1,254.32	Simon Rolland	872.50
Justin Adams	4,106.72	Jason Ryan	2,125.77	Matthew Melhorn	1,243.61	David Thomas	870.41
Matt Flores	4,098.48	Jared Mlinarich	2,113.09	Samantha Chui	1,233.74	Christopher McFoy	862.36
David Farraway	4,065.98	Brenton Betts	2,101.45	Gregory Parker	1,228.16	Beverly Diaz de Leon	
Michael Bromberg	3,932.30	Serah James	2,044.51	Maryna Danielian	1,225.27	Cheryl Foti	852.15
		Mitch Duplantis	2,005.74	Cynthia Romero	1,224.76	Anderson Sooknanan	
James Cunningham	3,797.63	Darren Miller	2,003.90	Christopher Jordan	1,203.96	Kevin Edwards	844.41
Thomas Vena Wade Humphries	3,792.80	John Collins	2,000.60	Xavier Baudoin d'Ajor		Robert Gerdes	836.86
	3,730.16	Larry Pereiro	1,990.34	Hyungjun Kae	1,194.31	Damien Cannaday	836.14
Francisco Perez Mark Corkrean	3,713.80	Paul Samra	1,970.76	Michael LiBassi	1,191.81	John Hughes	822.87
Garret Kun	3,678.86	Jonathan Whitaker	1,969.33	Joseph Uppleger	1,191.06	Eunsook Kang	820.88
Garret Kun	5,070.00	Jonney Comment		**************************************	listed ashie	eved at least \$200 in h	onue totale

## Beadership ONUS

			Consult.	#	200		A POR
Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus o		
Jeffery Thiel	\$814.67	Jose Sanchez	\$511.13	Eric Eun	\$311.66		-
Jason Young	806.08	Roger Weisman	510.71	Matthew Nereng	310.69		
John Bacaron	784.13	Thomas Carver	505.21	Jerry Kust	309.80		
Ryan Kendl	773.15	Horace Johnson	502.17	Ryann Vassallo	308.17		4 1000
Cheryl McLean	771.39	Violette Ozeran	499.53	Tikvah Wadley	307.30		1
Matt Pflueger	771.05	Andrew Aaron	498.21	Laura Babb	304.02	A	1
Kevin Burton	770.27	Jerry Moore	493.41	Charles G Allen	303.55	. 1	11/100
Barbara Corigliano	756.54	Jan Ward	493.34	Jonathan Tomko	303.54		
Christopher LaFond	747.25	Lori Ivey	491.78	Terrell Fowler	301.04	)	
Gregory Williamson	742.32	Kimberly Riley	473.12	Daniel Hartwig	300.67	5	
Adam Niman	737.85	Mina Afu	472.38	Ernestine Rush	299.50	VA I	I AM
Joshua Champneys	737.31	Samantha Kolb	470.00	Dominique Bertoncini	298.72	*19.41	40
Noel Ables	732.60	Benton Tong	469.57	Brookalyn Stillwagon	297.95	The second second	
Jennifer Sells	727.41	Christian Chenier	467.68	Brian Sundberg	295.14	68A	
Randolph Souliers	725.37	Antoinette Yellock	466.38	AshLynn Orng	293.99	A CAS	M
Javier Sandoval	720.12	Ronald Rivera	465.58	Ryan Richardson	292.88	A W	11.
Lynn Jones	712.68	Brett Engelson	456.61	Anthony Theriault	291.89		The same of
Howard Price	709.12	Gerald Bledsoe	455.88	Thomas Craig	279.80	- 14	ALEM ES
Carl Rudd	705.42	Kyle Klipp	451.19	Nellie Johnson	276.69	2 2 6	CANAL A
Amuia Teo	697.78	Christopher Freter	445.41	Shane Burns	276.38	WA DO	ALL THE REAL PROPERTY.
Brenda Hadayia	693.43	Steve Surace	443.19	Laura Maurillo	273.94		
Richard Barbour	688.60	Henry Ingraham	442.10	Michael McIntosh	272.61		
Alba Wandurraga	665.67	Teresa Guthrie	435.40	Mario Andres Chavez	269.83		
London Burnett	662.36	Amanda Johnson	434.19	Candace Engelson	267.27	VIII A	
Danny Mayorga Beth Snow	662.35	Caleb Douce	427.58	Bradley Weigand	267.22	All the second	
	648.48	Richard Woodly	424.90	Matthew Hiraga	267.05	40.00	
Craig Strompf Jessica Wilhite	648.05	David Gombkoto	424.59	Sharon Brenner	261.83	.20	and Block
Alan Weissen	635.09	Zachary Hart	419.35	Theresa Setefano	259.10	1100	
Mario DePinto	633.85 625.70	Visham Mohip	418.84	John Sparby	256.51		XXX
Timothy Watson	622.08	Dale Meyer Tracy Thomas-Shell	418.33	Nicholas Engrav	256.49		
Jason Mayer	620.33	Norbert Medina	406.81	William Pearce	255.42		
Eric Brown	618.75	Catherine Minor	401.84	Sabrina Owens	252.99		
Greg Stewart	613.21	Mark Bleier	393.35 390.78	Thomas Quintalino	252.42		
Demetrius Franklin	609.14	Casey Kunash	390.78	Yadollah Pourjalali Sean Lacroix	244.85		
Sammar Miqbel	607.92	Bradley Kampmeier	383.30	Quantez Black	244.44	V made	
Corey Neff	604.36	Helen Papazyan	375.64	Seth Holmberg	244.32 243.86		
Zachary Rankin	588.73	Jacquelyn Turnage	374.40	Thomas Bryant	243.66	M	ALCOHOLD STREET
Jermaine Gunter	580.79	Cindy Craven	368.90	Pauline Ruff	233.44	を温度	
Cara DeFiore	580.59	Joshua Lenix	366.94	Brian Welsh	232.86	/Alla	
Matthew Lukesh	579.05	Matthew Ho	363.83	Magda Figueiredo	232.25	-10	
John Zayas	573.96	Volodymyr Derevyanyy		Elen Carr	231.71	2 3/	
Christina Smith	568.02	Ryan Tucker	360.41	Vincent Perez	231.45	W	
David Kellebrew	566.07	Christopher Keller	356.54	Patricia Lee	223.63	Alleger	
Yehonatan Gross	557.10	Rory Crockford	355.60	Corey Carbon	221.91	/ A 43	
Norman Sellen	555.84	Rita Earl	353.90	Philip Anderson	221.01	ANDERSON	
Carrie Mayle	554.92	Mark McGuigan	353.13	Brian Frierson .	209.45		
Dawn Holland	550.44	Jose Lomeli	351.92	JoAnne Marks	206.33		
Aldonta Garrett	544.72	Tupulaga Fuaiyaa	350.41	Alex Gonzales	205.07		
David Boshard	535.96	Christopher Clark	344.55	Preston Foster	204.66	10	
Willon Charles	528.16	Jerome Hill	340.94	Joshua Perreault	203.56	637	
Timothy Clark	528.13	Suzanne Spease	331.39	John Charlton	202.19	in	54
Phillip Tyo	526.05	Eli Pierce	326.14	Sharif Grays	200.85	<b>TA</b>	/W
Nicole Rayner	517.82	Derek Wiens	325.15			1/1	/
Christopher Nash	516.97	Raphael Bouchereau	322.19	40.00	).		
Loralee Vasquez	514.37	Katherine Georgiou	320.00				
International Control of the Control				THE PERSON NAMED IN COLUMN NAM			

# Bonus Greatest Totals (C.1. 20.7, 0.4.2, 20.4.2)

Total:	\$1,	287,	943	.39
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Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Robert J Dunn	\$5,306.84	James Cummings	\$2,156.53	Adam Kahn	\$1,726.46	Travis Eick	\$1,484.70	Josh Juggassar	\$1,300.79
Maijargal Sukbaatar	5,233.34	Garrett Jones	2,149.59	Sautia Maluofenua	1,714.29	James Palmes	1,484.03	Grover Bond	1,295.47
Amy Shui	4,957.81	Nicole Johnson	2,147.72	Amr Shater	1,711.03	Stephanie Kies	1,483.73	Brian T Mitchell	1,294.97
Jerome Tolan	4,775.50	Siliva Fanolua	2,142.27	Lamine Diakhate	1,709.49	Erickson Bencosme	1,482.13	Jason Snelgrove	1,292.25
Omar Hashimi	4,603.02	Hensley Julius	2,139.56	Asghar Sajjad	1,707.09	Lemlem Zerayesus	1,481.78	Robert Woodhouse	1,287.60
Lily Tchen	4,420.05	Lee van Delft	2,131.94	Sandy Boffill	1,700.99	Gerald Bledsoe	1,480.42	Pauline Ruff	1,286.37
Max Quasem	4,241.62	Lopa Sefo	2,130.48	Demetrius Franklin	1,692.20	Kelly Schneider	1,474.35	Vatapuia Vavau	1,286.28
Lesina Ah Sue	4,165.01	Craig Strompf	2,115.14	Elizabeth Lo	1,687.48	Jonathan Emura	1,474.30	Brandi Hershey	1,285.75
Peter Stay	3,942.07	Kayla Chavez	2,110.08	Autrina Shepherd	1,686.59	Rita Haidinger	1,472.69	Rufus Cathey	1,279.63
Zachary Hart	3,833.11	John Passi	2,102.38	Edward Harris	1,679.20	David Ubnoske	1,472.20	Willon Charles	1,278.47
Graeme Bollinger	3,719.33	Terrence Asuncion	2,084.33	Anthony Balloutine	1,676.06	Juan Reyes	1,471.44	Crystal Reeves	1,272.47
Steve Marker	3,622.11	Mickenzie Linse	2,074.51	Robert Byrnes	1,669.22	Eric Lipton	1,469.91	Julie Wells	1,268.9
Amir Sedaghat	3,526.28	Katie Massart	2,074.29	Felicity O'Halloran	1,668.77	Linda Byas	1,465.69	Gordon Biggums	1,268.63
Pafuti Toleafoa	3,521.06	Howard Price	2,069.24	Michael Brawner	1,664.59	Anthony Futules	1,464.85	Sylvie Mahe	1,267.2
Monique Johnson	3,457.17	Ross Ewen	2,060.34	Glenn Fuller	1,662.98	Casey Palmer	1,463.26	Michael Mandella	1,264.28
Kevin Ishikane	3,389.66	Timothy Nolan	2,054.43	Mark Neilson	1,660.26	Nicole Johns	1,458.74	Tasha Tucker	1,264.00
Elvis Obanor	3,321.72	Bradley Gray	2,020.72	George Sturge	1,658.75	Michael Butts	1,456.91	David Peebles	1,260.33
	3,300.29	Tibor Simon	2,018.80	Ricky Epley	1,649.85	Sujata Kapadia	1,455.85	Jasmine Colon	1,258.8
Henry Ingraham		Odilia Goulart	2,017.51	Krista Thieme	1,642.07	Victor Rodos	1,454.38	Richard Jones	1,258.52
Matthew Parks	3,299.54		2,017.51	Ruth Setefano	1,642.03	Patrick Taylor	1,451.51	Gregory Easley	1,258.1
Timothy Cruise	3,264.05	Thomas Davis			1,633.89	Rachel Bryson	1,447.06	Joan Giron	1,255.10
Erez Shabtay	3,200.69	Michael C Williams	2,014.11	Benjamin Ainscough	1,632.27	Phillip Tyo	1,442.14	Steven Sparkes	1,250.04
Kelly McDonald	3,123.99	Joshua Lenix	2,012.13	Eugene Kashkin		Royce Potts	1,433.26	Brian Ellison	1,247.7
Maria Rocha	3,068.97	Karl Becker	2,001.08	Vicki Tumia	1,629.39			Faiga Ene	1,246.7
Peter Davidson	3,023.42	Sebastian Kazek	1,990.37	Debra Hepp	1,628.57	Jacqueline McHugh	1,426.10		1,244.3
Brock Lampee	2,965.61	Rita Charles	1,989.98	Joshua Goldstein	1,628.38	Ryan Leong	1,425.58	Mike Thomas	
Viliami Moli	2,902.20	Brianna Laidlaw	1,977.26	Mark Akler	1,623.40	Wayne Blumling	1,420.83	Limalau Luafalealo	1,242.5
Anthony Fuller	2,892.77	Horace Johnson	1,972.13	Nathan Leininger	1,617.09	Lisa Wood	1,420.72	Heather Hewitt	1,240.07
Joey Kennedy	2,831.59	Natalie Soboleva	1,967.80	Mario Andres Chavez		Paul Snyder	1,419.04	Jarrod Turner	1,238.3
Tupulaga Fuaivaa	2,792.04	Chad Panzer	1,957.08	Rebekah Ward	1,614.85	Dellommie Tumupu-		Tyler Endicott	1,237.8
Bridget Smith	2,788.66	Kaixun Yang	1,950.49	Salima Abdin	1,609.84	Jaime Rozotto	1,414.02	Jennifer Holliday	1,236.25
Andrew Haskins	2,785.29	Samvel Tigranyan	1,939.65	Deborah Agrifoglio	1,609.66	Matthew Ficarra	1,411.33	Tammy Kopitke	1,236.0
Ron Pavon	2,686.64	Samantha Chui	1,936.26	Keith Broadnax	1,606.74	Elias Hazen	1,408.80	AshLynn Orng	1,235.8
Herivelto Pereira	2,646.06	Naera Pomare	1,934.25	Tosha Tremblay	1,606.10	Jan Ward	1,405.73	Jerry Marion	1,235.3
Robert Ulreich	2,630.87	John Reynolds	1,931.15	Linda Jackson	1,604.06	Jerry Sullins	1,404.04	Deanthony Hartman	
Earnest Loveless	2,590.63	Maria Paukofe	1,925.88	Bryant Hendley	1,599.39	Michael Platt	1,402.54	Rosemary Sferrazza	1,234.6
Gina Flores	2,582.32	Shawn Reid	1,922.74	Robert Simmen	1,595.64	Alba Wandurraga	1,402.39	Ronald Trombetta	1,224.1
David Jackson	2,562.82	Catherine Murphy	1,913.52	Hilderguard Toleafoa	1,592.27	Rishi Shukla	1,399.75	Timothy Vizeau	1,222.1
	2,538.68	Mike Hudnall	1,908.30	Melissa Gilroy	1,590.77	John Twymon	1,390.54	Benjamin Eggen	1,221.7
Patrick Basque	2,530.57	Omarh Torio	1,905.39	Barbara Corigliano	1,587.65	Eric Leograndis	1,389.72	Violette Ozeran	1,221.0
German Viviano	2,530,51		1,893.85	Herschel-Colin	41201102	Kenji Leonard	1,389.65	Aruna Ravani	1,217.1
Jose	2 524 00	David Moir			1,584.53	Ryan Neilson	1,389.14	Michael Adams	1,215.5
Hernandez Camargo		Bobby Gujral	1,889.46	Campbell	1,583.91	Amanda Beyersdorff	1,388.61	Amit Dogra	1,213.2
Haoyu Xu	2,494.88	Ed Olfert	1,874.41	Gabriel Feldmann			1,384.46	Karolina Brandys	1,210.2
Christian Napiza	2,492.29	Karen Sessing	1,868.53	Byron Stuckless	1,565.19	Karen McQuoid	1,378.84	Francis Ifopo	1,209.6
Isabel Ribeiro	2,475.31	Teresa Guthrie	1,867.81	Laura Abrams	1,562.49	Jacqueline Reim			1,209.2
Samson Adelufosi	2,467.12	Marko Jankovic	1,863.10	Ben Halali	1,561.10	Kelly Hopper	1,378.06	John Devries	1,205.5
Marion Magat	2,462.77	Cassandra Cyrius	1,862.19	Christopher Wren	1,560.22	Erik Rice	1,373.47	Alan Laabs	
Roghie Hassan Loo	2,458.64	William Myatt	1,861.82	Dawn Holland	1,542.50	Sean Hanson	1,370.20	Ancil Bishop	1,203.2
Orett Nelson	2,452.26	Derrick Mason	1,860.77	Mitchel Gale	1,540.01	Phillip Gomez	1,360.55	George Garrison	1,197.6
Scott Remmey	2,417.59	Lima Drysdale	1,856.98	Scott Patterson	1,536.84	Stephanie Novel	1,359.58	Adnres Sylva	1,195.9
Steven Stensrud	2,412.68	Akbar Hosseini	1,856.55	Timothy Dawe	1,533.69	Twanna Tucker	1,356.95	Jennifer Cody	1,192.6
Anne Powihongi	2,401.42	Philip Abramovitz	1,833.56	Roxanna Bernal	1,527.63	Germaine Johnson	1,353.18	Lucky Faaitiiti	1,189.0
Peter Hudousek	2,389.73	Curtis Moreland	1,821.65	Michael Fulkerson	1,526.36	Lafi Papalii	1,344.64	Kelly Yingling	1,188.8
Yadollah Pourjalali	2,342.26	Lydia Lozano	1,805.11	Christina Reil	1,518.81	Amber Colp	1,344.41	Silia Kuka	1,188.7
Helen Taylor	2,337.12	Ashkan Faramarzi	1,804.08	Tania Tikitiki	1,518.51	Lorraine Chaney	1,344.23	Desi Dimitrova	1,186.9
Alex Gonzales	2,335.09	Peter Kaplanis	1,792.41	John C Johnson	1,513.80	Loretta Ekeroma	1,338.09	Telesia Gaga	1,185.6
Daniel Potilechio	2,280.46	Maria Lealaiauloto	1,790.01	Scott Hanna	1,511.08	Wanda Draughon	1,336.24	Maritza Soto	1,185.1
Anita Beletski	2,257.60	Michael Scudder	1,789.83	Daniel Hartwig	1,506.37	Keyra Montoute	1,333.79	William Caraway	1,182.5
	2,251.83	Bernardo Lopez	1,787.94	Sally Wilson	1,503.77	Paramjit Sangha	1,331.48	Willie Hayden	1,181.5
Tien Nguyen		Faasasalu Nanai	1,786.77	John Manarte	1,503.14	Traci Peterson	1,327.10	David Gombkoto	1,180.6
Seini Mafi	2,214.37			Timothy Clark	1,502.71	Michele Acedo	1,325.63	Brannyn Hale	1,177.6
Gwendolyn	221252	Zach Luhr	1,784.50		1,502.71	Lorena Barriere	1,324.23	Christina Smith	1,173.8
Davis-Yancey	2,212.52	Afuiva Vaai	1,782.87	Nicholas Bruzzese		Rosezita Niwha	1,324.10	Cisca Odohofre	1,167.5
Dana Johnson	2,209.42	Ronald Starr	1,774.33	Stephen Landry	1,494.64				1,166.3
Sina Polu	2,191.85	Kyle Wrobel	1,765.54	Summer Miller	1,494.43	Ruben Soberanes	1,319.49	Timothy Kieran	
Vaaufiao Robertson	2,190.97	Maxwell Sinard	1,756.90	Neal Koleske	1,490.61	Michael Oliva	1,315.02	Donald Leibowitz	1,164.0
Michael Rawlinson	2,190.04	Shahnaz Toloui	1,744.19	Ericha Crawford	1,488.99	Sharon Brenner	1,302.84	Joseph Peplinski	1,158.5
Justin Yandell	2,174.04	Barbara Stillwell	1,739.21	Allison Hughes	1,487.93	Steven Young	1,302.08	William Wilson	1,156.8
		Amanda Stoebe	1,735.57	Gabriel Hough	1,485.82	Kevin Edwards	1,301.29	Mark Graham	1,156.5

## Bonus Greatest Onus

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	W. T.		M	
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W. S. L.	# 2 }	THE PERSON OF TH		1

Qualifier	Bonus
Kenneth Militano	\$342.48
Michele Andrews	342.06
Derrick Schein	341.81
Carrie Fay	341.48
Frank Cousins Lauren Hamrick	341.46
Sarah Tschider	340.00 338.90
Bonzo Black	338.86
Rory Crockford	337.84
Otari Bater	337.57
Ericson Caneso Nolan Ender	337.12 336.59
George Schuffert	336.26
Kelly Vasey	335.28
Robert Drake	334,73
Aaron Haskins Maurica Hibbles	334.64
Maurice Hibbler Phillip Kogel	333.03 332.81
Candice Smith	332.74
Seth Holmberg	332.52
Samantha Serrano	331.96
Charles Bosworth	331.92
Roderick Dunn Yehonatan Gross	331.20 329.61
Sidney Hodgskiss	328.56
James M Kelly	328.32
Joshua Friel	327.40
Stephanie Loza	326.87
Alyssa Cooper Russell Branche	326.21 325.70
Lester Evans	325.29
Fealofani Kanofou	323.80
Roxann Smith	322.35
Sidney Swan	321.43
Christina Guerrero Roy Skinner	321.22 321.16
Kenya Manstra	320.26
Cheryl McLean	319.95
Daniel Mcguinness	318.88
Talalelei Leiataua Shelly Cullen	317.27
John Macom	315.88 315.64
Maggie Smith	315.26
Angie Uribe	314.66
Athar Sheikh	313.78
Jamison Weatherspoon Malia Tuitama	313.76 313.36
Charlien Shapiro	312.21
Michael Ham	311.83
Byron Paz	311.43
William Munson	311.37
Anne MacGregor Phillip Jenkins	311.26 311.11
Joshua Stankovich	311.00
Carolyn James	310.74
Amber Garner	310.67
Eugene Garcia Heidi Regel	310.61
Hasan Guyon	309.83 309.53
Manuel Gogolin	309.06
Norman Sellen	308.50
Robert Tierney	308.09
Amelia Zeiger Sandra Linse	307.39
Jennifer Wolfe	306.84 305.92
Kimona Hanson	303.74
Humberto Quintero	303.71
Seth Finkey	303.49
David Mellies Ronald Fassett	302.98
Jose Chavera	302.07 302.01
Glen Francis	301.65
Phillip Boone	301.31
Jason Thompson	301.04
Katharine Sealscott	300.71

	,
Qualifier	Bonus
Dewey Lewis	
Rebecca Allbaugh	\$300.04 299.20
Melissa Schroeder	
Jerry Faatapu	299.09
Samir Mistry	298.96
	298.73
Fetaui Ioane	298.57
Adam Taylor	298.50
Andrea Poole	298.41
Shanae Williams	298.06
Amanda Sines	297.62
Drew Johnson	297.20
Kuresa Nanai	295.60
Thomas Craig	295.44
Mercedita Dela Cruz	
Ayse Ozturkmen	294.91
Joseph Lansing	294.71
Billy Wilder	294.30
Corienne Mason	294.26
Gabriel Manzo	292.80
Peter Athas	292.77
John Young	292.13
Cathleen Keith	291.99
Robert Clark	291.21
Britton Norris	289.89
Robert Harvey	289.83
Juane Mirabal	289.20
Juan de la Cruz	288.78
Zalika Sterling	286.89
Jacqueline Diaz	285.95
Marina Balayan	285.85
James Piazza	285.49
Patrick Parisi	285.26
Brian Hawkins	285.16
Brandon Holmes	284.72
Pio Peter	284.56
Sarah Trufant	284.38
Minh Huynh	283.47
Shongaia Robinson	282.86
acqueline	
Kabluyen-Mitchell	282.26
Leon Thompson	282.24
Dichita Warren	281.55
Kevin Murray	280.93
Michael Rivera	280.30
Bubba Sosby	280.21
essica Wilhite	280.05
atrick Moran	279.95
Brandon Cooley	279.42
Kristen Ross	278.38
ewmekia Morton	277.82
Robin Williams	277.78
Erin Spears	277.19
Antonio Jones	276.55
Cimothy Watson	276.52
Elena Cobb	276.37
cone Tom-James	274.78
Eric Sanders	273.58
Angela Kerr	273.34
erry Johns	271.94
Ceval Simmons	270.69
Debra Ennis	270.58
Ross Hicks	
an McGuire	269.60 269.48
Bridgett Stanley	268.81
tommell Hadley	
	268.64
Ashtian Holmes	268.17
leverly Wells	268.06
erald Mickie	267.25
eMario Cooper	267.14
abriel Jackson	266.84
ezlee Wisehart	266.40

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	#	
Qua	alifier	Bonus
Cathy I	Morris	\$264.66
Aric Lo	pez	264.57
David /	Ackerman	264.33
	Celekolio	264.08
Sydonn		264.04
Shirley	d Brummett	263.70 263.69
	a Fulsom	263.55
	uel Villasenor	
Candice		262.79
Faisal K		262.45
	s Patterson ashington	261.92 261.85
Joshua I		261.82
Telly W		261.41
Fredy O	lmedo	261.22
Phillip S		260.11
Jerry O'		260.07
Alex Fel		258.98
	Archibald	258.70 258.67
Samantl		258.32
Eric Ma		258.14
	o Dominguez	
Mark Bl		257.45
Dason P Feroz Ra		256.51
Tuai Ser	nau	256.35 255.48
Sissel El	cnes	255.41
Eric Las	siter	255.23
Debra W		254.70
	d Risucci	254.52
Latanya	Andrews	254.43 253.84
	Barenholtz	253.39
	Wachuku	253.37
	omas-Shell	253.26
Michael Andrew		252.15
David W		252.01 251.92
Frank Jer		250.43
Tai Char		250.28
David Be		250.25
Michael Susan Pe		250.18
Erika Ca		250.14 249.55
Jason WI	hitehouse	249.22
Hellen A		249.21
David Ca		248.21
Garrett C Enrique		246.52 246.40
Corey Co		246.20
Shaneena	Stevenson	245.90
Sebrena (	Cohen	245.39
Kelvin C Regina K		245.10
Bryan Ki		245.06 244.89
Jose Peral	les	243.88
Michael I	Bromberg	243.18
Brian Tra	boulay	241.99
Christi H Shelley V	lill Vinter	241.73 241.43
Raymond		241.37
Chris Tor	onto	241.06
Jason Ma	yer	239.66
Manny C	anha	239.58
Kevin D : Adam W		239.41
	Sooknanan	239.34 238.89
Thomas C	Collinsworth	238.87
Amadou	Doumbouya	238.55
Krystal M	likkelson	238.45
Michael I	O Reid Rollinson	237.93
Hasani A		237.71

Qualifier B	onus
Helen Papazyan	\$237.35
Dustin Vinson	237.28
Mary Murray Roger Neal	237.26
Robert Smith	236.81
Doris Aguilar	236.53
Sherri Bradford	236.23
Maxine Moody	236.12
Michael Riggins Michael Case	235.92
Jose Harb	234.84
Jonathan Salazar	233.99
Morgan Romero	233.93
Sam Goddard	233.32
Rosetta Bledsoe	233.17
Laure Rivers Miles Taylor	233.14 231.91
Candi Moyer	231.78
Brian Murray	231.30
Dennis Burr	231.09
Todd Coshon	230.98
Michael Frank	230.92
Tameka Pounds Stephen Laday	230.90 229.45
John Fey	228.66
Jonathan Tomko	228.63
Charles McDonald	228.15
Shawn Nowak	227.60
Charles Koehling	227.32
Rebekah Poole Cheryl Rodriguez	226.31 225.52
Rodney Penny	225.43
Jennifer Mitchell	225.26
Virginia Dotson	225.25
Livingston Reid	225.21
James Dunn	225.08
Joel Camacho Ricky Rice	223.93
Jane Guevarra	223.42
Danira Madrigal	222.96
Corey Durst	222.86
Lori Ivey	222.85
Nancy Lee Shawna Daniels	222.70
Michael Calhoun	222.66
Anthony Susi	221.85
Samantha Lee	221.45
Zulema Marroquin	221.25
Dustin Klingebiel	221.05
Lawrence Bohne Andrew Hook	220.95
Asaad Aljaboubi	220.70
Tuong Truong	220.30
Tuong Truong Nick Triantos	220.23
Ryan Binette	220.04
Keighl Raper Todd Bornstein	219.63
Dannette Godines	218.72 218.58
Shaun Washington	218.55
Ronnie Minick	218.42
Nancy Crampton-Brophy Ryan Liddiard	218.41
Ryan Liddiard	
Dorett Thomas Raquel Freeman	218.11
Rickey Lofton	217.88 217.80
Rosa Savea	217.67
Viet Chung	217.53
Kate Samuelson	216.71
Runhong Man	216.21
Sami Mogannam	216.21
Traci Anderson Mona Balidemaj	216.03
James Wong	215.69 215.32
Mohd Patigaroo	214.82
Angela Robidoux	214.72

Mary alternational	
Qualifier	Bonus
James Rolshouse	\$214.30
Kaylin Searles	213,33
Justine Jordan	213.05
Tabita Neukirch	212.76
Paul Watson	212.62
Anthony Mele	212.23
Salathiel Allen	211.72
Kevin Emery	211.71
Ahmad Banat	210.25
Troy Hill	209.80
Michelle Patrick	209.54
Maryna Danielian	209.35
Wayne Pearson	209.16
Craig Byer	208.78
James Larkin	208.37
Holly Cook	208.13
Jessica St. Clair	207.78
Richard Altig	207.38
John Madak	207.00
Ashley Waters	206.98
Deborah Kramer	206.83
Arline Jensen	206.77
Kevin Jerman	206.14
Laura Tate	206.07
Jen Sage	206.03
Ariel Sanchez	205.61
Raymond Lowon	205.58
Juan Morales	204.90
Joseph Hyche	204.75
Joel Smith	204.67
Gregory Williamson	204.30
Jason Miller	203.96
Justin Foos	203.63
Eric Sutcliffe	202.80
Jonathan Dimercurio	202.53
Amber McIntyre	201.82
Amandeep Gill	201.37
Jacquay Davis	200.95
Jamie Strahl	200.29
Marjo Plessius	200.23

David Smalley

Steve Nwagbo

Jason Beyer Daniel Umbertone 266.26

265.90 265.78

265.45

Hasani Anderson

237.51

# Bonus Greatest Constitution of the Constitutio

Total: \$1,040,345.38

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Maria Rocha	\$6,453.93	Matthew Diulus	\$2,027.82	Felicia Price	\$1,534.95	Jesse Wise	\$1,333.88
Freida Yakubov	5,185.36	Shahnaz Toloui	2,008.33	Anthony Pelonzi	1,527.64	Kelly Schneider	1,319.18
Erez Shabtay	4,993.49	Horace Johnson	1,983.60	Stephanie Novel	1,527.20	Eric Trautman	1,318.90
Terrence Asuncion	4,080.12	Roger Weisman	1,957.86	Joseph Moore	1,523.41	Jacquelyn Turnage	1,318.41
Erickson Bencosme	3,891.64	Matthew Parks	1,952.65	Sean Hanson	1,514.33	Byron Stuckless	1,316.96
Stephanie Loch	3,690.36	Crystal Reeves	1,950.63	James Raymond	1,511.35	Kelly Hopper	1,313.92
Ryan Leong	3,223.37	Katie Massart	1,938.25	Sherri Stoklasa	1,511.01	Marcus Noel	1,312.54
Max Quasem	3,201.90	Lydia Lozano	1,926.69	Zbigniew Stankiewicz	1,507.05	Jerry Sullins	1,309.81
Tatjana Tikhonov	3,194.76	Ronald Trombetta	1,909.38	Salima Abdin	1,506.89	Don Tong	1,304.71
Lesina Ah Sue	3,188.00	Joshua Lenix	1,894.67	Felicity O'Halloran	1,490.98	John Bergman	1,299.45
Robert Ulreich	3,183.98	Lorena Barriere	1,887.16	Helen Taylor	1,489.76	Gregory Easley	1,290.94
German Viviano	3,128.95	Adam Kahn	1,884.47	Gregory Parker	1,483.59	Timothy Dawe	1,285.24
Aaron Parks	2,903.97	Gwendolyn Davis-Yancey	1,844.08	Steven Rotherforth	1,482.87	Tuli Vaimasenuu	1,284.05
Fred Regna	2,890.50	Anthony Haake	1,839.83	Sean Lacroix	1,482.65	Alex Gonzales	1,283.92
Brian Welsh	2,865.87	Joey Kennedy	1,826.73	Michael C Williams	1,481.92	Donald Wold	1,283.91
Omar Hashimi	2,803.71	Timothy Nolan	1,807.89	Steve Marker	1,479.90	Sarah Kisielewski	1,283.21
Amanda Beyersdorff	2,735.00	Candace Engelson	1,789.26	Rita Charles	1,476.24	Afuiva Vaai	1,281.74
	2,676.72	Christopher Nablo	1,779.57	Alex Hernandez	1,476.09	Ramona Pula	1,281.37
Haoyu Xu Elias Hazen	2,662.95	Otari Bater	1,771.66	Faisal Bujazia	1,473.00	Stephanie Walters	1,280.38
	2,577.06	Norman Lew	1,760.30	Summer Miller	1,469.06	Akbar Hosseini	1,277.20
Amy Shui	2,517.18	Kimona Hanson	1,757.64	Jose Hernandez Camargo	1,466.69	Tyler Endicott	1,275.09
Robert Vincent	171 F	Amber Colp	1,753.81	Brian Ellison	1,459.96	Gregory Hayman	1,267.91
Henry Ingraham	2,503.85	Kareta Tiafaoagali	1,747.90	Christian Napiza	1,459.93	Gabriel Feldmann	1,267.04
Zachary Hart	2,501.17	. 0	1,746.87	Mike Hudnall	1,456.79	Matthew Girard	1,262.70
Rachel Bryson	2,478.05	Regina Knieser	1,741.69	Patricia Longenecker	1,448.33	Carmela-Adryann Valerio	
Monique Johnson	2,475.75	Christopher Anene	1,733.02	Daniel Bauer	1,441.31	Peter Davidson	1,257.54
Bryant Hendley	2,457.61	Casey Kunash	1,732.46	Michael Camara	1,437.87	Shawn Reid	1,256.74
Justin Germany	2,447.77	Paul Snyder	1,732.40	Kelly Yingling	1,432.59	Joseph Peplinski	1,255.21
Robert J Dunn	2,446.37	Wayne Blumling		Dulce Jimenez	1,429.97	Daniel Jones	1,253.36
Maria Paukofe	2,421.84	Samvel Tigranyan	1,725.38	Graeme Bollinger	1,429.18	Ed Olfert	1,248.06
Theresa Bellajaro	2,417.64	Joshua Swogger	1,720.62	Rosemary Sferrazza	1,426.20	Tasha Tucker	1,244.85
Karen Sessing	2,401.72	Brittany Bradshaw	1,697.91		1,422.39	Rita Earl	1,236.79
Maijargal Sukbaatar	2,313.34	Ronald Starr	1,690.90	Tania Tikitiki	1,420.94	Linda Byas	1,235.00
Tupulaga Fuaivaa	2,291.02	Siliva Fanolua	1,686.85	Sandy Boffill	1,416.63	Cassaundra Gordon	1,234.11
Ryan Kendl	2,235.62	Richard Cleveland	1,636.94	Carrie Fay	1,409.34	Timothy Cruise	1,229.75
Jacob Pokipala	2,227.28	Odilia Goulart	1,624.84	Darrell Murphy	1,401.79	Brian Schreiter	1,228.42
Ross Ewen	2,214.37	Michael Weeder	1,620.99	Scott Remmey		Matthew Ficarra	1,227.19
Howard Price	2,213.24	Dustin Klingebiel	1,617.00	Zach Luhr	1,401.71	Lleison Martinez	1,224.40
Debra Hepp	2,209.30	Lamine Diakhate	1,604.78	Barbara Stillwell	1,395.45	Benjamin Van Fossen	1,221.15
Samson Adelufosi	2,202.40	Elvis Obanor	1,603.80	Scott Florin	1,395.37	Isabel Ribeiro	1,217.6
Sina Polu	2,174.47	Kevin Ishikane	1,599.09	Naera Pomare	1,391.11	Dawn Holland	1,216.8
Kevin Edwards	2,173.22	Silia Kuka	1,595.85	Harold Durana	1,388.51		1,212.7
Victor Vicario	2,170.15	Lori Ivey	1,595.59	Kelly McDonald	1,385.71	William Caraway	1,204.7
Marion Magat	2,158.68	Anthony Fuller	1,591.07	Ramin Maghsoud	1,383.72	Gina Flores	
Lafi Papalii	2,147.21	Scott Hanna	1,589.81	Jose Harb	1,381.04	Giuliano Kovacs	1,203.4
Josh Wheeler	2,143.35	David Thornton	1,589.33	Joseph Uppleger	1,379.76	Bryce Pollock	1,203.1
Jerry Marion	2,142.47	Jerome Tolan	1,587.75	Mercedes Ayala	1,375.46	Allison Hughes	1,201.7
Steven Haberman	2,116.06	Marty Martin	1,578.03	Phillip Tyo	1,366.64	Stephen Landry	1,199.9
Francis Cawley	2,104.96	Wanda Draughon	1,577.33	Germaine Johnson	1,362.40	Christopher Fernan	1,197.9
Chad Panzer	2,101.23	Sam Goddard	1,576.84	Kimberly Riley	1,362.34	Lee van Delft	1,195.4
Victor Rodos	2,101.21	Arthur Claybon	1,573.55	Peter Stay	1,361.46	Kayla Chavez	1,194.4
Russell Morris	2,080.60	Michael Platt	1,567.24	Juan Reyes	1,359.32	Linda Jackson	1,193.8
Ben Halali	2,077.66		1,566.16	Glenn Fuller	1,356.55	Rob Speers	1,192.2
Gerald Bledsoe	2,077.20	Christopher Reinarts	1,562.27	John Manarte	1,354.76	Mitchel Gale	1,188.3
Lily Tchen	2,069.65		1,560.39	Nicole Magill	1,346.64	Milan Savich	1,181.9
Raymond Angeles	2,048.30		1,551.80		1,345.08	Lopa Sefo	1,180.4
Viet Chung	2,033.21	Hilderguard Toleafoa	1,538.88		1,334.86	Yadollah Pourjalali	1,177.3
* ICC CHUIR	200000	- sunsibunia romana	-,			000001110000 507	

## Bonus Greatest

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Ronald Robinson	\$1,176.99	Thomas Stewart	\$1,028.02	Joshua Goldstein	\$910.03	Sandra Linse	\$835.38
Alanna Swenson	1,176.57	James Cummings	1,027.14	Christina Smith	902.87	Sandra Walsh	834.05
Richard Handlir	1,175.34	Robert Woodhouse	1,026.41	Yeni Losano	902.16	Javier Esquivel	831.82
Derrick Mason	1,174.50	Jennifer Holliday	1,024.72	Ryan Puvogel	901.47	Tommario Minor	830.33
Beau Springer	1,172.13	Toni Morris	1,022.32	Alan Laabs	898.28	Al-Karim Walji	830.01
Jeremiah Morales	1,168.88	Ryan Liddiard	1,021.95	Dominique Bertoncini	897.45	Maria Lealaiauloto	829.41
Antonio Salgado	1,164.66	David Fung	1,021.71	Athar Sheikh	897.44	Matthew Cartwright	828.26
Mickenzie Linse	1,164.25	David Ubnoske	1,020.82	Melissa Gilroy	896.52	Bruce Viaje	826.23
John Roma	1,163.27	Michael Schneider	1,020.53	Shawn Nowak	896.44	Norbert Medina	823.35
Krista Thieme	1,158.57	Natalie Soboleva	1,020.37	Richard Jones	895.01	Brandi Doughty	821.94
Kaixun Yang	1,153.55	Kenneth Greer	1,017.49	Chad Turner	894.29	Katerina Ieu	819.10
Michael Fulkerson	1,152.85	Bernardo Lopez	1,016.37	Herschel-Colin Campbell	893.82	Rory Crockford	819.00
Lady Fowler	1,151.74	Casey O'Neil	1,011.97	Patrick Basque	893.60	Faasasalu Nanai	816.15
Miranda Eilers	1,148.24	Matthew Millward	1,006.04	James Walters	891.67	Nicole Johnson	814.71
Brian T Mitchell	1,146.59	Robert Kempner	1,003.85	Sean O'Reilly	891.43	Rolando Perpinan	814.61
Patrick Robitaille	1,143.27	Eric Johnson	1,002.46	Thomas Bryant	891.33	Bradley Kincaid	813.08
Jon Zubrzycki	1,142.99	Norman Frick	998.23	Van Dai	889.56	Elizabeth Montgomery	812.43
Alexander Rollinson	1,138.01	Dara Chhuy	998.02	Kristin Garramone-Hager		Christopher Chovanec	807.45
Jaime Rozotto	1,137.75	Timothy Clark	995.43	Traci Peterson	886.16	Timothy Kieran	806.90
Timothy Frazer	1,132.49	Sammar Migbel	994.58	Elena Masei	883.90	Andrew Haskins	805.82
Vicki Tumia	1,129.73	Natalie Linker	990.65	Abbie Joseph-Harrington	883.71	Thomas VanOsdol	805.45
Ericha Crawford	1,128.32	Omarh Torio	988.14	Frank Jendusa	882.86	Jeffrey Hacker	803.90
Ariel Sanchez	1,124.63	Kirk Goddard	984.56	Iose Chavera	881.13	Adam Taylor	803.00
Alyssa Cooper	1,123.95	Randoph Souliers	984.30	Peniamina Levae	880.69	Danielle Swehla	800,53
David Goodman	1,123.80	Ashley Swenson	984.17	George Baumberger	877.88	Lauren Hamrick	798.20
Sharon Brenner	1,118.92	Niurka de Armas-Duran	983.87	David Thomas	877.76	Pelenatete Lamsam	797.11
Samuel Peacock	1,115.17	Demetrius Franklin	982.33	David Steinhoff	877.20		
Virginia Dotson	1,113.10	John Young	981.00			Richard Lutz	796.65
Janice Mann		Eddie Ruiz	979.32	Larry Dowse	876.87	Jinzhou Zhao	796.21
	1,108.26			Anthony Theriault	876.13	Jacob Lindy	795.58
Courtney Rogers	1,108.16	Jennifer Wehrle	972.48	Joseph Hedborn	872.82	Curt Snow	793.94
Daniel Sharkey	1,107.59	Brian Frierson	966.13	Andrew Stock	872.72	Denise Hrushka	789.07
Nicholas Bloom	1,105.29	Marko Jankovic	963.83	Barbara Corigliano	871.06	Travis Ammann	788.18
Theodore Sauder	1,098.98	Robert Cassella	963.17	Aaron Sarson	870.30	Amber McIntyre	787.90
Tien Nguyen	1,095.16	Kelechi Honore	959.27	Charles Love	870.16	Simon Rolland	786.37
Peter Kaplanis	1,090.12	Willon Charles	957.42	Robert Simmen	868.84	Seini Mafi	785.87
Grover Bond	1,087.19	Judy Rodriguez	957.11	Herman Fennell	868.07	Rex Tidball	784.96
James Murphy	1,086.93	Herivelto Pereira	953.08	Cody Bertke	866.31	Louis Roman	784.40
Rodney Chaney	1,081.52	Mindy Rosenberger	952.43	Manny Canha	865.67	Kevin Miller	784.12
Aghayni Nazarian	1,078.85	Eric Knight	951.16	Violette Ozeran	865.54	Robert Yingling	778.67
Anthony Susi	1,078.81	Steven Young	950.88	Jesse Dees	863.72	Keyra Montoute	777.95
Gerald Smyer	1,075.78	Manuel Ferreira	949.74	Robert Barnes	861.96	John Kubiak	777.69
Kaylin Searles	1,072.36	Brook Meeks	948.92	Jessica Stambaugh	861.81	Cortland Golightly	775.34
Stephen Osmond	1,068.57	Brock Lampee	947.80	Evelyn VanHouten	861.67	Amy Wells	773.43
Benjamin Foti	1,067.55	Layla Strange	947.29	Edward Harris	861.46	Joseph Dilg	770.99
Mathew DiPilato	1,066.30	Brent Cunliffe	945.28	Aaron Latham	857.93	Akenese Masina	770.91
Mark Neilson	1,064.97	Deborah Kramer	942.67	Demetria Holmes	852.99	Michele Grevich	770.22
Garrett Jones	1,062.85	Jan Ward	942.61	Vili Falefa	852.48	Candyee Cole	768.77
Tylie Newman	1,059.97	Daniel Johnson	941.45	Glyn Hurst	852.05	Seth Holmberg	767.49
Loretta Ekeroma	1,053.85	Joseph Lasalle	940.38	Amanda Sines	851.21	Peter Kwiatkowski	764.87
Curtis Moreland	1,052.11	Thomas Tulowiecki	938.98	Paul Boutwell	850.09	Jenny Sample	762.09
Rosezita Niwha	1,050.49	Kenneth Exum	938.90	Rodney Smith	849.41	Jittra Sooksri	761.09
Roxann Smith	1,048.57	Scott Kim	934.47	Paul Fordham	846.39	Drew Johnson	759.81
Gabriel Manzo	1,044.28	David Kuntz	934.08	Christina Guerrero	845.31	Charles Rush	759.35
Laureena Giorgi	1,043.48	Anthony Robinson	933.12	Kevin Davis	845.22	Michael Frith	758.39
Cisca Odohofre	1,042.00	John C Johnson	931.64	Noelle Brown	843.65	Leone Tom-James	758.00
Fealofani Kanofou	1,040.39	Marvin Chalwe	931.52	Amr Shater	842.60	Patrick McGrogan	756.73
Fale Uisa -	1,040.37	Philip Abramovitz	930.14	Melissa Losk	842.38	Jerry O'Reilly	755.89
Amit Dogra	1,040.16	Ronald Rennich	928.41	Adam Herman	842.32	Daniel Potilechio	753.38
Lota Luatua	1,039.97	Brenton Betts	927.29	Dawn Selden	840.14	Michael Brawner	753.36
Rebekah Ward	1,038.58	Aukuso Falepouniu	924.53	Craig Strompf	838.00	Feroz Rahman	750.88
Beth Snow	1,035.34	Phillip Kogel	919.90	Vishwamitra Chetram	837.69	Christine Zippi	749.64
Diana Dziardziel	1,034.87	Colman Munoz	915.13	Jean Barlow	836.79	Stephen Huston	
Casey Cline	1,032.48	Bradley Gray	913.13	Drew Stimmel	836.64		746.55
Casey Chile	1,032.70	Drauley Gray	713.78	Diew Stillinger	030.04	Danylle Guerrero	743.90

## Bonus &

			1	MEA	-450	The disposition	
Qualifier E	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier E	Bonus
Cindy Rozas	\$743.25	Ivan J Leigh	\$667.71	Tutoatasi Pale	\$598.95	James Aalders	\$536.04
Grant Stampfli	739.43	Duane Robertson	667.05	Steve Nwagbo	596.87	Herlene-Grace de O'Campo	
Mai Bowyer	737.06	Marsela Kresic	665.63	Livingston Reid	596.25	Hollie Christian	532.25
Viliami Moli	736.70	Lisa Kahan	664.11	Georgia Anagnostopoulos	596.11	Christopher Acciari	530.96
Peter Chung	736.39	Richard Nypower	663.33	Poshen Yang	596.08	William M Davis	530.74
Michael Williamson	735.97	Amanda Wolfgang	663.07	Catherine Sedge	595.26	Sara Gilley	528.06
Julie Hallgren	735.06	Kenji Leonard	660.49	David Kellebrew	594.25	Lori Ortiz	526.71
Orett Nelson	734.68	Daniel Vermillion	660.39	Rachel Goodspeed	591.80	Keefe Karvaski	525.90
Josh Juggassar	734.61	Joey Sales	660.37	Todd Bornstein	590.33	Danada Smith	525.70
Jave Rosales	732.16	JoAnne Marks	659.95	Lori Barness	590.25	Allan Munro	525.00
Maggie Stanton	731.96	Robyn Stewart	659.87	Richard Chaffee	589.54	Marisa Willgruber	524.72
Andre Bishop	731.24	Jonathan Howard	659.58	Vui Vitale	588.73	Jessica Obando	524.56
Travis Eick	729.31	Peter Hudousek	658.80	Dason Phaul	588.34	Asmar Townes	522.78
lackie Alston	727.04	Jennifer Cody	658.06	Joel Jaquay	588.15	Chena Blair	521.46
Marcella Silva	726.63	Sharif Grays	653.73	Wendy McBride	588.07	Jeffrey Ostlund	519.33
Ryan Schreiber	724.59	Asghar Sajjad	651.49	Vladimir Moskovenko	587.04	Kumaljit Bailey	518.15
	723.98	James Palmes	651.11	Sherwyn Jeffrey	586.98	Krystle Kaiser	517.68
Ashley Waters	720.82	Hollie Mann	650.03	Clovis Chan	586.16	Autrina Shepherd	517.37
James Reilly	717.95	Mario Andres Chavez	648.98	Anita Beletski	583.06	Taneshia Solomon	517.27
Toshia Hammond		Danira Madrigal	646.62	Sean Stout	582.34	Iason Oliver	516.87
Robert Jarosz	717.75		645.41	Aaron Rosenberg	582.24	James Conley	515.62
Matthew Kernan	716.33	Crystal Moreno Gregory McMeckan	644.30	Mario Martin	581.58	Kevin Reynolds	515.32
Rafael Bermudez	714.68	0 /	642.42	Ioshua Cook	579.72	Ruqayyah Abdul-Jabbaar	513.66
Jacqueline Kabluyen-Mitche		Kasey Reeder		John Whorton	579.08	Tomiwa Majekodunmi	513.50
Erik Andersen	713.51	Twanna Tucker	642.14		578.78	Damien Cannaday	512.20
Christina Reil	713.48	Mo Chiu	641.01	Ancil Bishop	578.75	Jarred Sykes	512.04
Sean Hudson	710.38	Patrick Taylor	639.89	Muhammad Chaudhry	578.02	Paul Paradoski	511.73
Aloysius Coffey	709.87	Rasmus Pereira	639.34	Benton Tong			510.79
Eric Williams	709.68	Thomas Banks	639.03	Filipo Havili	576.77	Yesenia Pineda	510.77
Seifullah Muhammad	708.77	Daniel Abernathy	638.38	Patrick White	575.47	Trish Baraghoush	
Ronald Morgan	708.40	Stephanie Poe	638.12	Corey Cook	574.96	Fetaui Ioane	510.35
Charles Steele	706.02	Faiga Ene	636.63	Lisa Lipman	573.84	Jennifer Wolfe	510.20
Robert Smith	705.60	Keith Broadnax	636.54	Michael van Delft	573.04	Charles Koehling	508.44
Shaun Rice	705.16	Kelsey Baran	635.70	Lubomir Sordel	571.85	Allison Bankowski	508.27
Roghie Hassan Loo	702.15	James Rolshouse	634.83	Pauline Ruff	571.45	John Passi	508.27
Elisabeth Moore	702.14	Timothy Peters	634.42	Carlos Flores	571.12	Douglas Morhac	507.34
Kelly Pethick	701.47	Michael Kyatt	634.25	Mark Gorman	569.86	Cheryl Clancy	507.05
Danny Mayorga	699.96	Candice Smith	633.96	Daniel Gereaux	567.51	Stephanie Burress	506.77
Rishi Shukla	699.47	Kenya Manstra	632.09	Myra Lynch	566.48	Frederick Hadayia	506.15
Jonathon Bailey	698.72	Darlyne Exilus	630.64	Gregory Williamson	565.33	Shawn Lillis	503.95
Michael McCoy	697.71	Yehonatan Gross	629.00	Katalina Alekisio	564.28	Rufus Cathey	503.32
John Schultz	696.98	Terrell Fowler	627.07	Michael Delahunty	564.16	Robyn Wagner	502.64
Gordon Mooc	696.89	Ricardo Vera	626.89	Zane Rohatensky	563.85	Vaaufiao Robertson	500.79
Vanessa Jackson	696.65	Michael Papoulis	626.63	Dustin Surace	561.34	Eric Brown	500.71
Ashley Sevier	696.24	Lucky Faaitiiti	625.95	Tamara Davis	559.39	Melissa Flanagan	500.28
David Saez	695.02	Calvin Marshall	622.09	Keval Simmons	558.63	Roger Fung	499.56
	694.55	Christopher Custer	620.30	Rose Deacy	558.50	Alex Avestruz	499.29
Evelyn Nkwenti	691.54	Corienne Mason	619.97	Brittany Smart	554.88	Richard Carter	498.71
Juan Cardona		Ryan Neel	619.46	Eric Sutcliffe	552.90	Dichita Warren	497.46
Lawrence Schmidt	688.11		617.98	Matthew Turnquist	552.54	Jacob Blumenfrucht	496.13
James Welsh	687.44	Jorell Washington	617.14	Nedelka McLean	551.16	Bridget Smith	494.53
Elizabeth Lo	686.89	Mario Chavez	616.20		550.93	Catherine Murphy	492.81
Stephanie Tejada	685.75	Tammy Cruz		John Devries	550.43	David Gombkoto	490.00
Harold Miner	684.39	George Garrison	614.33	Steven Stensrud	547.97	David Kalashian	488.76
Jonathan Lopez	681.77	Anthony Futules	610.97	Robert Gray			488.37
Shaun Washington	679.46	Jennifer Garrison	610.17	Ricky Newborne	544.51	Nathan Leininger	488.37
Christen Coppola	679.45	Visham Mohip	609.67	Ross Hicks	544.02	Walter Kroschel	
Jessica McDonald	678.36	Joaquin Santos	608.85		543.71	Sonia Marin	487.63
Benjamin Eggen	677.22	Malcolm Redd	608.36		540.69	David Garbarskiy	487.4
Larry Adebesin	676.19	Dustin Dunlap	607.67	Jonathan Emura	540.16	Evan Holzhauer	485.94
Christopher McFoy	673.18	Clemon Daniels	604.66	Andrew Cauley	539,35	Brian Farrington	485.0
Christopher Freter	672.36	Stephone Robinson	603.94	Nicholas Bruzzese	539.05	Vatapuia Vavau	484.7
Petrina Eastman	669.74	Bradford Brummett	603.83		537.59	Dale Meyer	483.02
Shawnda Philbrook	668.48	Patricia Boyd	603.46		537.35	Angela Prager	482.73
Lorraine Chancy	667.91	Roy Chong	602.79		536.23	Quantez Black	482.3
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## Bonus Greatest Onus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Steven Lucero	\$481.48	Vicki Crawford	\$429.23	Augustine Facundo	\$383.64	Kurt Smith	\$346,31
Christopher Jones	481.00	Kevin Jerman	429.16	Roderick Dunn	382.99	Stephanie Segura	346.15
Robert Puchniak	480.61	Tosha Tremblay	429.11	Sita Pereira	382.70	Roger Hilling	345.68
Oshea Davis	480.28	Petelo Patelesio	428.52	Talalelei Leiataua	381.97	Edward Jordan	345.16
Thomas Carver	480.21	Brianna Laidlaw	426.86	Scanquetta Minor	379.20	Anne MacGregor	344.40
Christopher Feiner	479.54	Ying Vang	425.59	Kenneth Sutton	378.84	Penny Harpell	344.35
Samantha Chui	477.11	Jessidiah Beman	424.02	Cynthia Wilwayco	378.59	Maria Diringer	344.29
Justin Howard	476.99	Zohal Zarifi	423.36	Ala Awad	378.40	Kelly Smith	342.77
Abdul-Kareem Kotun	476.79	Zac Dajos	422.37	Lisa Sanders	377.92	Jeffrey Newsom	342.26
Robert Grant	476.66	Ronald Clary	422.35	Marino Baca	377.46	Gabriel Hough	341.92
Shelly Pinder Stephanie Nolt	475.33	Lora Meyer	420.71	Antron Adkison	377.04	Richard Ramos	340.87
Brenton Cosby	472.63 471.63	Branden Norton	419.97	Zabeeda Brunt	376.84	Amanda Stoebe	340.52
Lisa Cass	471.49	Fernando Siordia Adelfa Parinas	419.79	Jordan Rubin	376.46	Christopher Wren	339.59
Andrew Glasser	471.17	James Mauldin	419.48	Sidney Swan	376.03	Justin Yandell	339.44
Silvia Cruz	470.00	Frank Cousins	419.06 418.55	Rudy Bekahi	375.89	Andrew Corcoran	339.43
Jeremy Engrav	466.32	Timothy Vizeau	418.17	Tuakeu Nelio Jason Lobring	375.02	Robert Appel	339.20
Bryan Turner	465.81	Sujata Kapadia	416.21	Maxine Siruta	374.56	Bernard Oliphant	338.67
Andrea Yee	464.88	Steven Edgell	413.97	Diana McNair	374.09 373.80	Jacob Arias	338.52
Edgar Cerna	464.45	John Farley	413.03	Jeffrey Slaats	372.52	April Butler	336.30
Francisco Reyes	463.40	Yennhi Le	412.54	David Ackerman	372.32	Robert Ford	335.77
Shawna Daniels	460.37	Usman Khalid	411.70	Shamina Chowdhury	371.40	Paul D Johnson	335.75
Paul Smoley	458.31	Donald Hill	411.42	Jason Albertz	371.20	Earnest Loveless Tomeka Butler	335.51
Keith Bryant	457.28	Monique Jones	410.20	James Senior	370.02	Dennis Kubitz	335.02 334.84
Jacob Maughan	456.95	Ricky Rice	409.46	Jesse Atatai	369.66	Joseph Hyche	334.68
Neil Moros	456.67	Mark Harhager	408.96	Paul Gonzalez	368.46	Scott Patterson	333.82
Israel Wizenfeld	455.96	Michael Swiatkowski	407.52	Derek Romano	368.32	Alesya Gurlov	333.41
David Beard	453.47	George Schuffert	407.19	Tiffani Tavormina	367.95	Patrick Willrodt	332.82
Lazarus Echeta	452.67	Tammy Kopitke	407.09	Jessica Santamarina	367.13	Jacqueline Reim	332.47
Susan Bergh	451.30	Melanie Johnston	406.78	Corey Durst	366.75	Zackary Wininger	331.98
Timothy Null	448.31	Thomas Collinsworth	406.50	Anthony Long	365.00	Jewmekia Morton	330.47
David Simmons	447.65	Bryant Maddox	406.07	Stefan Dimitrov	364.01	Olivia Godoy	330.27
Jacob Brockman	447.14	John Cramer	405.07	Frances Chacon	363.92	Dorian Brown	329.63
Denice Copp	447.11	Sharon McKee	403.96	Cassidi Moore	362.46	Douglas Bauknecht	329.29
Christopher Keller	446.39	Jimmy Harvey	403.75	Mary Ann Gaelic	361.46	Anastasiya Gladkov	328.84
Ryan Blomberg	446.36	James Moland	403.50	Brett Marggraff	361.40	Bryan Kidd	328.47
Jaqueline Sullivan	446.26	Maxine Moody	403.12	Stephanie Ray	361.20	Lily Shipley	328.22
Peter Zajac Jay Meyer	445.41	Todd Walsh	403.12	Denise Morgan	360.47	Ezelle Felinor	328.21
Benjamin Hampson	445.35 443.83	Amelia Zeiger	402.88	Jayne Herrick	359.78	Matthew Nereng	327.70
Bartholomew Mazzariello	442.00	Afega Ifopo Robert Harris	402.70	Paul Whitmore	359.29	Renato Cabamongan	326.87
Vanessa Wright	441.95	Pale Fereti	399.17	Rita Haidinger	358.53	Robin Jackson-Duffy	326.38
Ashkan Faramarzi	440.66	Marjo Plessius	398.25 396.97	Svetlana Astasheva	358.51	Nailya Trostle	326.22
LaDawn Meador	440.14	Aruna Ravani	395.44	Jamone Robinson Daniel Lopilato	357.91	Michael Perkins	324.80
Michael McJunkins	439.82	Adrian Jefferson	395.17	Gabriela Moreno	357.29	Randy Lee	324.22
Salma Cheema	437.40	Lotolotoi Leutele	394.80	Patricia Anderson	356.99	Ydalmi Reynoso	324.22
Shafaq Khan	437.02	Donald Leibowitz	394.79	Albert Kunsman	356.90 355.83	Megan Yanolatos Adam Niman	324.00
Fredric Nobari	436.73	Laura Babb	393.54	Seth Raymond	355.43	Michael Yoxtheimer	323.81
Karl VanLeishout	436.40	Alesia Creason	393.23	Alexis Wesolowski	355.19	Liahona Solofa	323.66
Francis Ifopo	436.36	Whitney Epperson	393.11	David Bowen	355.18	Theresa Setefano	323.30 322.94
Dinorah Torres	435.80	Melissa Wells	392.15	Daniel Umbertone	355.15	Vincent Perez	322.94
Garrett Dressler	434.56	Douglas Zigby	391.52	Amanda Moody	354,40	Michael Antognoli	322.87
Charles Rhoades	434.08	Grant Garson	391.47	Peter Szumigala	354.22	Tiffany Groves	322.56
Catherine Minor	432.97	Nicole Rayner	391.18	Kenneth McDonald	352.90	Betty Ware	322.23
Lirita Brown	432.62	Nanette Clay	390.84	Travis Johnson	352.74	Donshamear Fisher	321.25
Andrea Poole	432.00	Ira Carter	390.02	Kimberly Brown	350.99	Lezlee Wisehart	321.20
Joseph Schneider	431.30	Maria Greene	389.68	Valerie Coddington	350.57	Phillip Jenkins	320.49
Pedro Osuna	430.93	Rita Mabery	389.05	Joshua Stankovich	350.54	Sandee Villeza	320.48
Sean Reilly	430.63	John Viar	386.57	Terra Sainas	349.85	Robert Stott	319.82
Crystal Gustin	430.27	Michael Orsillo	385.95	Viktor Shvets	349.28	Adam Avalos	319.24
Lori Dacyk	430.21	Raphael Bouchereau	385.93	Jacob Johnson	348.00	Gene Bartoli	319.20
Vesela Bivoka	429.88	Sorana Blackfoot	385.06	Amanda Diaz	347.76	Larry Chick	319.05
Ryan Fredericks	429.34	Valeriy Narodetskiy	384.19	Brian Cenaiko	347.52	Terry Johns	317.88
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Qualifier	Bonus	Qualifier E	Bonus	Qualifier	Bonus
John Reynolds	\$316.77	Jay Newsome	\$272.10	Sherry Wells	\$244.07
Raquel Freeman	316.72	Houda Boukhedcha	271.58	Steven Pfeffer	243.95
Shari Roszmann	313.42	Melody Foy	271.10	Arlene Nowicki	243.87
Hanif Monroe-Shareef	313.20	Michelle Lancto	270.86	Clifton Crockatt	243.43
Amy Buskas	312.05	Jeff Lamar	268.81	Leon Thompson	242.76
Lanny Ribes	311.79	Emil Mohareb	268.02	Brian Wolchok	242.53
Brian Walker	311.45	Lovelyn Alminiana	268.02	Shane Martinez	242.41
Robert Black	311.45	Joel Smith	267.78	Sosa Falefatu	241.53
Luciana Mosca	310.87	Rosario Ortega	267.64	Patrick Edenfield	240.39
Keshelle Prince	310.53	Brian LeBlanc	267.37	William Charnow	239.53
Summer Grimes	310.39	Claudia Baba	266.67	Semisi Paletua	239.38
Jaleesa Glover	309.73	Telly Wilson	266.08	Anne Powihongi	239.21
Jeremy Harbin	309.70	Cara DeFiore	265.56	Allen Beerman	239.08
Omar Montgomery	309.40	Debra Horton	265.50	Brookalyn Stillwagon	238.69
Iman Peoples-Markert	309.05	Dellommie Tumupu-Vea	264.64	Trampis Cornwell	238.57
Jason Brick	308.09	Scott Pearce	264.38	Charles Bixby	238.11
Larry Pereiro	306.35	Norma Sauls	263.48	Taher Kusliawan	237.81
Frances Scott	305.98	Csaba Puncsak	263.25	Randy Ocampo	237.69
Jun Ma	305.50	Muhammad Abdulrahman	263.16	Alexis Chapman	236.65
Adam Trubacz	305.32	Casey Welch	262.32	Antoinette Hanes	236.43
Leora Romarine	305.07	Marina Balayan	262.11	Caleb Douce	236.21
Philip Webb	305.02	Amosa Faamanu	262.09	Andrew Brinkmeyer	236.11
Pafuti Toleafoa	304.06	Joshua Holley	261.22	Vaimoana Sitanilei	236.09 234.72
Christopher Hoyt	302.05	Michael Kavalerchik	260.57	Jesse Zwack Charles Stofko	234.30
Iryna Sushkova	301.25	Kyle Klipp	260.36 259.74	Jonathan Ford	234.28
Eric Sanders	300.72	Tibor Simon	259.74	Rickie Sasser	233.64
Marquis Miller	300.61	Timothy Watson	258.57	Abdul Elzarif	233.25
Tracy Thomas-Shell	299.94	James May Judah Spradlin	258.30	Candi Moyer	232.58
Ruben Soberanes	298.57 298.52	Adam Elliott	258.03	John Macom	232.55
Ryan Neilson	298.43	Joseph Geer	257.89	Preston Foster	231.80
John Hatfield Theodore Greer	296.89	Michael Butts	257.42	Christopher Ammons	
Heather Hewitt	296.58	Benjamin Ainscough	257.13	Michael Cruz	231.23
Chelsy Stine	296.30	Robert Granzow	256.91	Denica Watts	231.16
Sarah Jett	295.09	Jonathan Sikora	256.51	Shelley Meyer	231.12
Julio Guevara	294.88	Jefferson Lotz	256.41	Brent Leathers	230.49
Richard Lepis	294,48	William Wilson	256.26	Jerry Wheeler	230.31
Mercedita Dela Cruz	294.21	Deborah Lieder	256.13	Alex Hilbert	229.83
Sherri Bradford	294.02	Kim Krick	256.02	Teresa Guthrie	229.66
Michele Acedo	293,99	Lita Lameko	255.64	Philip Currie	229.60
Mickey Beaver	293.00	Mitchell Look	255.00	Bethany Hudon	229.10
Mary Borabora	290.34	Morgan Romero	254.64	Justin Zank	228.55
Grady Little	289.79	Rui Li	253.65	George Campsall	228.49
Jonathan Davis	289.46	Charles McDonald	253.51	Maryam Nemati	228.47
Christopher Yeung	289.03	Charles MacCary	253.09	Cayce Camp	228.29
Darren Wolf	285.98	Michelle Hoffman	252.93	Randolph Roper	227.55
Matt Moore	284.84	Jerome Hill	251.80	Byron Bills	227.11
Jillian Manning	282.96	Jessica Wilhite	251.00	Xavier Brito	227.09
Krystal Mikkelson	282.37	Domingo Mercado	250.93	Tiffany Rodriguez	227.00
Ashley McMurtry	280.70	Melissa Blankenhorn	250.90	Travis Vandeberghe	226.55
Shelley Winters	280.40	Joshua Champneys	250.66	Michael Oliva	225.94
Tamara Eastridge	280.38	Jeffrey Higgins	249.87	Rachel Wood	225.77
Sebastian Godfrey	279.65	Nicholas Behney	249.71	Shelten Stubbs	225.66
Shenandoah Putney	277.66	Karen Folkemer	249.38	Cynthia Todd	225.36
John Twymon	275.67	Jerry Moore	248.85	Michael Ham	224.98
Steven Worthy	275.01	Michael Case	248.73	Richard Ronbeck	224.51
Matthew DeCola	274.95	Charles Goetzinger	248.61	Byron Solomon	224.29
Joseph Schlitt	274.06	Shanae Williams	247.70	David Boltz	223.62
Jaiveer Gohil	273.16	Phillip Gomez	247.09	Mary Dahlberg	221.40
Duane Johnson	272.98	Deborah Johnson	246.43	Mathew Weber	218.31
Erik Rice	272.98	Adam Cooper	245.55	Todd Foster	217.57
Raymond Risucci	272.86	Daniel Garcia	245.52	Leila Hames	217.32
Duane Meredith	272.20	Mark Forsyth	244.31	Brandi Higgins	216.70

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	Qualifier	Bonus
7	Michael Fowler	\$215.63
5	Trine Vieira	214.58
7	Keith Gebhart	213.67
3	John Fey	213.20
5	Chloe Starke	213.12
3	William R Davis	212.77
l	Emily Rose	212.65
3	Matthew MacDonald	212.26
)	Sharmanda Gawel	211.88
3	Lori Brice	211.38
3	Preeti Sahgal	211.25
1	Carl Stevens	211.22
3	Anita Facundo	211.18
)	Jason Keefner	210.77
7	Kate Samuelson	210.75
1	Hasan Guyon	210.42
1	Hellen Ahchong	210.31
)	Jean Reese	209.63
5	Jermaine Smith	207.96
3	Paul Scully	207.86
1	Lynn Jones	207.49
1	Joan Giron	207.05
9	Dana Johnson	206.92
2	Aaron Longino	206.83
0	Rodney Reynald	206.05
8	Jesse Dumond	206.00
4	Charlene Losse	204.65
5	Jose Lomeli	204.41
8	Louis Morales	204.40
5	Mark McGuigan	203.87
0	Ruth Setefano	203.80
5	Antonio Jones	203.60
3	Wenjing Yin	203.55
6	James Roach	202.56
2	Robert Donohoe	202.08
9	Anthony Mele	201.74
1	John Bagby	201.53
3	Mohd Patigaroo	201.40
6	Juan Sanchez	201.20
0	Bradley Reaume	200.85
0	Kelly VanHorne	200.70
5	Amylee Johnston	200.66
9	Runhong Man	200.56



# Bonus Constant Contract Contra

Total: \$46,089.37

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Debra Bell	\$4,827.83	James Larkin	\$580.71	Lawrence Dennis	\$306.06	Earle Harris	\$239.79
Lance Martin	2,678.91	Thomas Parker	556.47	Regina Neal	302.55	David Urtado-Hernandez	235.50
Glyn Hurst	2,045.66	Brian Tse	546.84	Larry Adebesin	301.50	Timothy Dawe	224.67
Nabil Spahi	1,863.20	Lorena Barriere	533.43	Salvatore Pennisi	299.67	Terry Johns	220.68
Debra Bell	1,319.23	Michael Rawlinson	493.83	David Ackerman	286.08	Antron Adkison	219.10
Sarah Quint	1,271.10	Sonia Marin	477.41	Howard Price	286.05	Frances Scott	217.98
Carlo Bonifazi	1,039.08	Katherine Fallon	415.40	Norbert Medina	283.32	Scott Davis	209.13
Ronald Rivera	982.22	Lazarus Echeta	392.19	Diana McNair	279.00	Elly Kosmas	204.75
Peter Kaplanis	947.84	Earnest Loveless	383.02	Salvatore Giacchi	276.66	Amit Dogra	204.33
Maryna Danielian	905.14	Diego Acosta	382.21	Patrice Wise	275.70	Phyllis Jones	200.76
Joey Sales	876.12	Sandy Boffill	371.07	Olaf Johnson	274.83		
Diane Lombardo	711.48	Mitchell Look	333.45	Timothy Raiford	269.01		
Lily Tchen	677.23	Richard Davis	328.57	Kurt Smith	267.30		
David Jackson	676.77	Christopher Stephens	324.33	Joseph Schroeder	267.03		
David Goodman	627.93	Ryan Tucker	321.27	Benjamin Greer	260.01		
Heidy Morataya	619.50	Lawrence Turk	313.25	Charles Stofko	260.01		
John Bulecza	583.02	Frank Kolligian	313.20	Sandra Walsh	252.24		
Ronald Friedlander	583.02	Muhammad Chaudhry	307.08	Timothy Velky	247.02		

